

# Low Passthrough from Inflation Expectations to Income Growth Expectations: Why People Dislike Inflation

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The randomized control trial is registered at the AER RCT Registry (#AEARCTR-0009062). The views expressed herein are those of the authors and do not necessarily reflect the views of the Federal Reserve Bank of Cleveland or the Federal Reserve System.

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  - ▶ Persistently high inflation and tight labor markets.
  - ▶ Wage-price spiral discussions have resurfaced.
    - ★ Blanchard (1986), Curtin (2022).
- Surveys find that consumers dislike inflation
  - ▶ Private agents associate higher inflation with worse economic outcomes.
    - ★ Consumers: Shiller (1997), Kamdar (2019), Coibion et al. (2019), Candia et al. (2020).
    - ★ Firms: Coibion et al. (2020, QJE), Savignac et al. (2022).

# Role of Inflation Expectations

- Empirical work finds *causal* link from inflation expectations to firms' and consumers' decisions.
  - ▶ Coibion et al. (2020, QJE), Coibion et al. (2022)
- Could inflation expectations management be used as a policy tool? Depends on how people perceive it (supply, demand, other?).
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  - ▶ Coibion et al. (2020, IJE)
- What are the channels through which consumers dislike inflation?
  - ▶ Labor markets?
    - ★ Little evidence on the role of inflation expectations on labor market decisions.
    - ★ Bostanci et al. (2020), Jain et al. (2022).
  - ▶ Do nominal wage rigidities matter for how households perceive inflation?

# This Paper

- ① Uses a representative sample of the US population to
  - ▶ simultaneously measure both of inflation expectations and income growth expectations.
  - ▶ implement a novel experimental setup to assess the causal link between them.
- ② Incorporates empirical findings into a New Keynesian model with nominal wage rigidity & search-and-matching frictions to
  - ▶ assess their macro implications.
  - ▶ understand the mechanism behind why consumers dislike inflation.

# Main Empirical Findings

- ① Causal, but moderate, relationship from inflation expectations to income growth expectations.
  - ▶ 1 ppt increase in inflation expectations results in 0.20 ppt increase in income growth expectations.
  - ▶  $\Rightarrow$  current nominal wage rigidities feeding into expectations.
- ② Heterogeneity in passthrough across socio-demographic factors such as income or gender.
  - ▶ Insignificant passthrough for women and low-income respondents.
  - ▶ 34% (27%) passthrough for high-income (male) consumers.
- ③ Inflation expectations exert small causal impact on labor market actions.
  - ▶ 1 ppt increase in inflation expectations results in 0.11 ppt increase in likelihood to apply for another job.



# Main Takeaways from Model Application

- 1 Relative to a counterfactual unit passthrough, the estimated passthrough:
  - ▶ Demand-side  $\pi$  shock: lower utility due to longer work hours at lower real wages.
  - ▶ Supply-side  $\pi$  shock: amplified (-) link between output and inflation.
- 2 Higher nominal wage rigidity: less positive or more negative association b/n inflation & utility expectations.
- 3 No macroeconomic effects from the passthrough of inflation expectations into labor market actions.
  - ▶ Efforts exerted to increase wages due to higher inflation expectations yields no changes in the average consumer's real wages, consumption, utility, etc.

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4) Labor Market Actions

## Prior Questions: Inflation Expectations

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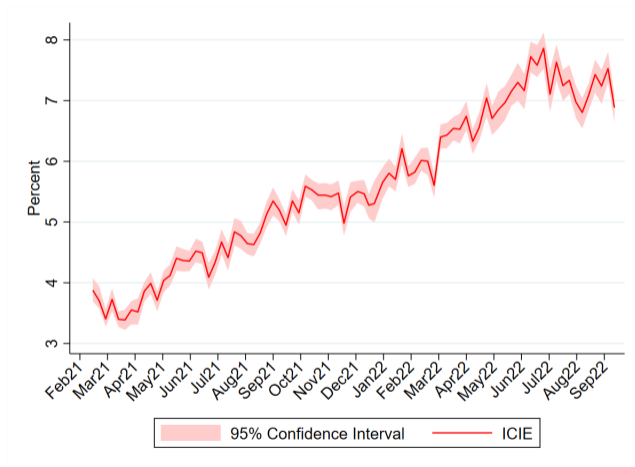
*“Next we are asking you to think about changes in prices during the next 12 months in relation to your income. **Given your expectations about developments in prices of goods and services during the next 12 months, how would your income have to change to make you equally well-off relative to your current situation, such that you can buy the same amount of goods and services as today?** (For example, if you consider prices will fall by 2% over the next 12 months, you may still be able to buy the same goods and services if your income also decreases by 2%.) To make me equally well off, my income would have to...”*

- ▶ Increase by %;
- ▶ Stay about the same;
- ▶ Decrease by %.



# Prior Questions: Inflation Expectations

## Indirect Consumer Inflation Expectations (ICIE)



**Notes:** Weekly trimmed mean and the 95% confidence interval based on 1,000 bootstrapped samples.

## Prior Questions: Income Growth Expectations

- Do you expect your income to increase, decrease, or stay about the same over the next 12 months?
  - ▶ Increase by %;
  - ▶ Stay about the same;
  - ▶ Decrease by %.

Baseline Exercise: January 2022

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- According to the U.S. Census Bureau, the United States population was 332,402,978 as of December 31, 2021 (1,120)



# Posterior Questions

- ① Inflation Expectations: Michigan Survey of Consumers type of question
  - ▶ In the next year, do you think prices in general will increase, decrease, or stay about the same?
    - ★ Increase by %;
    - ★ Stay about the same;
    - ★ Decrease by %.
- ② Income growth expectations: move the annual forecast horizon forward by 3 quarters
  - ▶ Between December 2022 and December 2023, do you expect your income to increase, decrease, or stay about the same?
    - ★ Increase by %;
    - ★ Stay about the same;
    - ★ Decrease by %.

## Labor Market Actions

How likely are you to do the following to increase your income over the next three months?

- Apply for a job(s) that pays more
- Work longer hours
- Ask for a raise
  - ▶ Very likely – 4
  - ▶ Somewhat likely – 3
  - ▶ Somewhat unlikely – 2
  - ▶ Very unlikely – 1
- Other: (description)

## Treatments Affecting Expectations

$$\mathbb{E}_i \left( \pi^{Prices} \right) = \alpha + \beta \mathbb{E}_i \left( \pi^{ICIE} \right) + \sum_{j=2}^6 \gamma_{\pi j} \times T_{ij} + \sum_{j=2}^6 \theta_{\pi j} \times T_{ij} \times \mathbb{E}_i \left( \pi^{ICIE} \right) + \varepsilon_i \quad (1)$$

- $T_{ij} = \begin{cases} 1 & \text{if consumer } i \text{ receives treatment } j \\ 0 & \text{otherwise} \end{cases}$
- $\gamma_{\pi j}$  - change in inflation expectations *level* post-treatment  $j$
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$$\mathbb{E}_i \left( \pi^{Income,2y} \right) = \alpha + \beta \mathbb{E}_i \left( \pi^{Income,1y} \right) + \sum_{j=2}^6 \gamma_{lj} \times T_{ij} + \sum_{j=2}^6 \theta_{lj} \times T_{ij} \times \mathbb{E}_i \left( \pi^{Income,1y} \right) + \varepsilon_i \quad (2)$$

# Treatments Affecting Expectations

Table: Effects of Treatment on Expectations

	(1)	(2)	(3)	(4)
	$\mathbb{E}_i (\pi^{Prices})$	$\mathbb{E}_i (\pi^{Prices})$	$\mathbb{E}_i (\pi^{Income,2y})$	$\mathbb{E}_i (\pi^{Income,2y})$
Prior	0.262*** (0.026)	0.505*** (0.007)	0.775*** (0.048)	0.604*** (0.074)
Target x prior	0.002 (0.036)	-0.023*** (0.008)	-0.127* (0.072)	-0.094 (0.117)
Wages x prior	-0.003 (0.035)	-0.213*** (0.013)	-0.047 (0.071)	-0.210* (0.101)
CPI x prior	-0.015 (0.035)	-0.258*** (0.011)	-0.114 (0.074)	0.084 (0.112)
SPF x prior	-0.025 (0.036)	-0.281*** (0.011)	-0.039 (0.071)	-0.091 (0.111)
Placebo x prior	0.047 (0.035)	-0.008 (0.008)	-0.078 (0.074)	0.001 (0.131)
Sample	All	All	All	Trimmed
Regression	OLS	Huber	OLS	OLS
Observations	6,620	5,892	6,622	5,753

## Low Passthrough from Inflation to Income Growth Expectations

$$\mathbb{E}_i \left( \pi^{Income, 2y} \right) = \alpha + \beta \mathbb{E}_i \left( \pi^{Prices} \right) + \psi \mathbb{E}_i \left( \pi^{Income, 1y} \right) + \varepsilon_i \quad (3)$$

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$$\text{IV: } \widehat{\mathbb{E}_i \left( \pi^{Prices} \right)} = \begin{cases} \sum_{j=2}^6 \hat{\gamma}_{\pi j} \times T_{ij} + \sum_{j=2}^6 \hat{\theta}_{\pi j} \times T_{ij} \times \mathbb{E}_i \left( \pi^{ICIE} \right) & \text{if } j \in \{2, 4, 5\} \\ 0 & \text{if } j \in \{1, 6\} \end{cases} \quad (4)$$

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$$\text{IV: } \widehat{\mathbb{E}_i \left( \pi^{Income} \right)} = \begin{cases} \hat{\gamma}_{I3} \times T_{i3} + \hat{\theta}_{I3} \times T_{i3} \times \mathbb{E}_i \left( \pi^{Income,1y} \right) & \text{if } j = 3 \\ 0 & \text{if } j \in \{1, 6\} \end{cases} \quad (6)$$



# Low Passthrough from Inflation to Income Growth Expectations

Table: Passthrough of Inflation Expectations on Income Growth Expectations

	(1)	(2)	(3)	(4)
	$\mathbb{E}_i(\pi^{Income,2y})$	$\mathbb{E}_i(\pi^{Income,2y})$	$\mathbb{E}_i(\pi^{Prices})$	$\mathbb{E}_i(\pi^{Prices})$
$\mathbb{E}_i(\pi^{Prices})$	0.085*** (0.014)	0.203*** (0.069)		
$\mathbb{E}_i(\pi^{Income,1y})$	0.674*** (0.025)	0.636*** (0.033)		
$\mathbb{E}_i(\pi^{Income,2y})$			0.403*** (0.074)	0.325 (0.381)
$\mathbb{E}_i(\pi^{ICIE})$			0.269*** (0.017)	0.269*** (0.018)
Constant	0.109 (0.101)	-0.805 (0.521)	4.593*** (0.185)	4.633*** (0.451)
Regression	OLS	IV	OLS	IV
F-test	-	120.584	-	51.202
Observations	5,525	5,525	2,975	2,910
$R^2$	0.558	0.539	0.262	0.257

# Heterogeneous Passthrough Across Demographic Groups

	$\mathbb{E}_i (\pi^{Income, 2y})$					
	All	Male	Female	<50k	50k-100k	>100k
$\mathbb{E}_i (\pi^{Prices})$	0.201*** (0.070)	0.267*** (0.103)	0.156 (0.097)	0.129 (0.091)	0.309* (0.171)	0.336*** (0.122)
$\mathbb{E}_i (\pi^{Income, 1y})$	0.637*** (0.034)	0.621*** (0.054)	0.634*** (0.045)	0.656*** (0.041)	0.579*** (0.067)	0.589*** (0.102)
Constant	-0.792 (0.530)	-1.079 (0.660)	-0.534 (0.843)	-0.314 (0.741)	-1.562 (1.278)	-1.503** (0.766)
F-test	117.408	51.174	61.95	64.121	27.205	42.654
Observations	5,525	2,724	2,801	2,503	1,894	1,128
$R^2$	0.540	0.600	0.483	0.528	0.452	0.657

# Inflation Expectations Modestly Affect Labor Market Actions

$$\underbrace{y_{ij}}_{\text{Labor market action } j} = \alpha_j + \beta_j \mathbb{E}_i \left( \pi^{\text{Prices}} \right) + \varepsilon_{ij} \quad (7)$$

**Table:** Effect of Inflation Expectations on Actions to Increase Income

	(1)	(2)	(3)	(4)	(5)	(6)
	Apply to Other Job		Work Longer Hours		Ask for a Raise	
$\mathbb{E}_i \left( \pi^{\text{Prices}} \right)$	0.005*** (0.002)	0.030*** (0.006)	0.004** (0.002)	0.009 (0.005)	-0.002 (0.002)	0.002 (0.006)
Constant	2.231*** (0.022)	2.013*** (0.053)	2.263*** (0.022)	2.216*** (0.050)	2.111*** (0.022)	2.072*** (0.051)
$\frac{dy}{dx} \frac{\bar{x}}{\bar{y}}$	0.019	0.114	0.015	0.034	-0.009	0.011
Regression	OLS	IV	OLS	IV	OLS	IV
F-Test	-	143.3	-	149.8	-	143.3
Observations	4,651	4,651	4,573	4,573	4,409	4,409

## Second Wave of the Experiment Confirms the Low Passthrough

August 2022; 8K respondents.

- Passthrough from inflation expectations to income growth expectations: **16.6%**.
- Higher passthrough for male (**22.0%**) and high household income respondents (**30.6%**).
- Higher inflation expectations increase the probability of applying for another job (**0.14\*\*\***) *and* working longer hours (**0.07\*\*\***).
- No significant effect on the probability of asking for a raise (**0.01**).

## New Keynesian Model: Overview

General equilibrium model similar to Christoffel and Kuester (2008), Christoffel et al. (2009).

- Search-and-matching in labor markets as in Mortensen and Pissarides (1994).
- Price stickiness as in Calvo (1983).
- Monetary policy responds to inflation deviations from the target and output growth.

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- Price stickiness as in Calvo (1983).
- Monetary policy responds to inflation deviations from the target and output growth.
- Information treatments (public information) affect inflation expectations:
  - ▶ information stickiness in inflation expectations, similar to Mankiw and Reis (2002):

$$\tilde{\mathbb{E}}_t \hat{\pi}_{t+1} = (1 - \lambda) \mathbb{E}_t \hat{\pi}_{t+1} + \lambda \mathbb{E}_{t-1} \hat{\pi}_{t+1} \quad (8)$$

- ▶ use treatment information, pre- and post-treatment inflation expectations to estimate  $\lambda$ .

Details

$$\lambda = 0.285$$

# Matching Fact 1

- Nominal wage rigidity:
  - ▶ in any given period, firms and workers cannot renegotiate nominal wages  $w$ / prob.  $\gamma$ .
  - ▶ if no renegotiation, nominal wages adjust to past inflation by  $0 \leq \zeta_w \leq 1$ .
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  - ▶  $\gamma, \zeta_w$  - key parameters to match the estimated passthrough. Value of employment/unemployment
- Compute the response of expected nominal wage growth to inflation expectations:

$$\frac{\partial \tilde{\mathbb{E}}_t(\hat{W}_{t+7} - \hat{W}_{t+3})}{\partial \tilde{\mathbb{E}}_t \hat{\pi}_{t+4}} = f(\Theta, \gamma, \zeta_w) \quad (9)$$

- Fix all model's parameters  $\Theta$ , except  $\gamma$  and  $\zeta_w$ . Calibration of some important parameters

$$(\gamma, \zeta_w) = \begin{cases} (0.875, 0.675) & \text{passthrough across all respondents} \\ (0.65, 0.306) & \text{counterfactual unit passthrough} \end{cases} \quad (10)$$



## Matching Fact 3

- If a worker, who cannot renegotiate, applies for another job due to higher inflation expectations,
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$$\hat{W}_t - \hat{W}_{t-1} = \zeta_w \hat{\pi}_{t-1} + \underbrace{e_t^w}_{\text{new: wage-push factor}} \quad (11)$$

$$e_t^w = \rho_w e_{t-1}^w + \bar{e}_\pi \tilde{\mathbb{E}}_t \hat{\pi}_{t+1} \quad (12)$$

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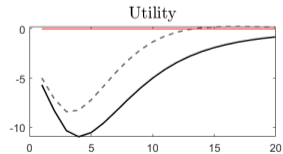
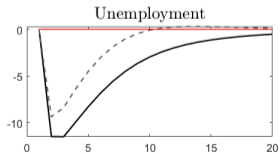
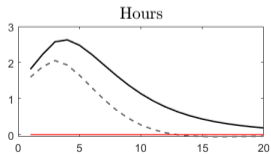
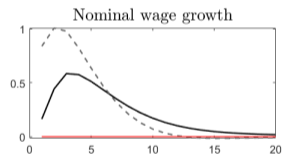
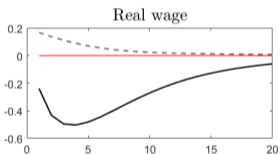
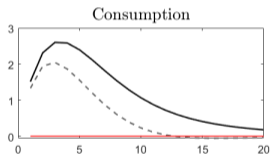
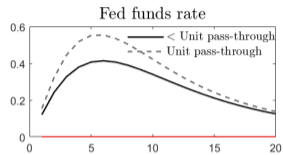
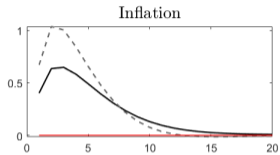
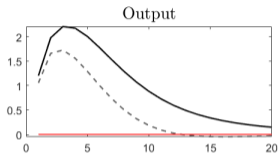
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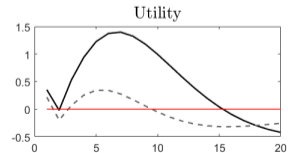
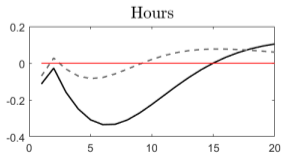
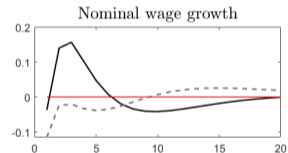
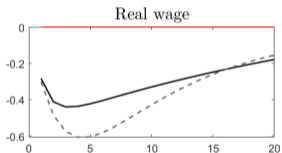
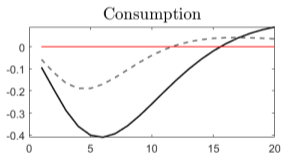
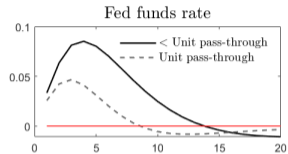
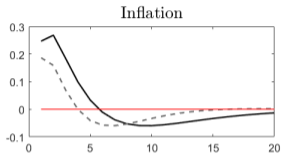
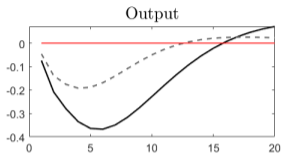
$$\bar{e}_\pi = \text{passthrough} \times \text{elasticity of job applications w.r.t. inflation expectations} \quad (13)$$

$$\bar{e}_\pi = \begin{cases} 0.0228 & \text{passthrough across all respondents} \\ 0.114 & \text{counterfactual unit passthrough} \end{cases} \quad (14)$$

# Demand Shock: Lower Passthrough Lowers Consumers' Utility



# Supply Shock: Lower Passthrough Strengthens (-) Inflation - Output Link

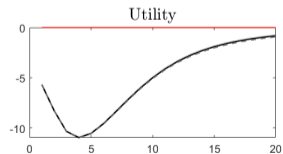
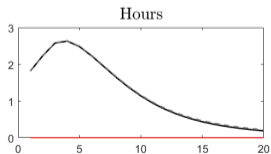
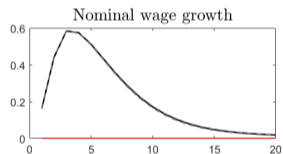
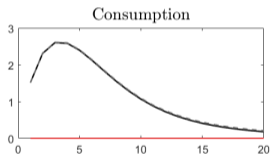
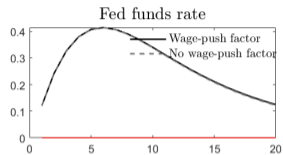
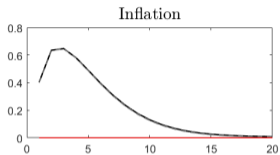
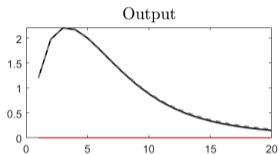


## Inflation Expectations and Expected Period Utility

- Generate IRFs to demand and cost-push shocks for 50 periods
  - ▶ for many pairs of non-renegotiation prob.,  $\gamma$ , and adjustment to past inflation,  $\zeta_w$ .
- $$\mathbb{E}_t \mathcal{U}_{i,t+1} = \alpha_i + \delta_{t+1} + \beta \tilde{\mathbb{E}}_t \hat{\pi}_{i,t+1} + \theta \left( \gamma_i \times \tilde{\mathbb{E}}_t \hat{\pi}_{i,t+1} \right) + \phi \left( \zeta_{w,i} \times \tilde{\mathbb{E}}_t \hat{\pi}_{i,t+1} \right) + \varepsilon_{i,t}$$

	Cost-push Shock (1)	Demand Shock (2)
$\tilde{\mathbb{E}}_t \pi_{t+1}$	9.897*** (1.669)	-0.285 (0.183)
$\gamma \times \tilde{\mathbb{E}}_t \pi_{t+1}$	-10.187*** (1.800)	-14.486*** (0.347)
$\zeta_w \times \tilde{\mathbb{E}}_t \pi_{t+1}$	-1.305 (0.842)	1.791*** (0.227)
Observations	5,500	5,500
R-squared	0.204	0.844

# Demand Shock: No Macro Effects of Wage-push Factor Channel



## Concluding Remarks

- Measure inflation expectations and income growth expectations to assess the causal link between them.
  - ▶ Low passthrough from inflation expectations to income growth expectations.
  - ▶ Heterogeneous effects across socio-demographic factors such as income or gender.
  - ▶ Inflation expectations exert small causal impact on labor market actions.
- Explore implications of inflationary shocks in a NK model that matches empirical facts.
  - ▶ Demand-side shocks: lower pass through  $\Rightarrow$  larger drop in utility.
  - ▶ Supply-side shocks: lower pass through  $\Rightarrow$  stronger (-) inflation - output link.
  - ▶ Higher nominal wage rigidity: less positive or more negative relation b/n inflation & utility expectations.
  - ▶ Efforts exerted to increase wages due to higher inflation expectations yields no changes in the average consumer's real wages, consumption, utility, etc.



# Novel Question

## 1 Indirect utility approach

- ▶  $u(c_t)$  - utility function; increasing and concave in  $c_t$ .
- ▶ For  $u(c_t) = u(c_{t+h})$ , it must be that  $c_t = c_{t+h}$ .
- ▶  $\mathbb{E}_t \left( \frac{P_{t+h}}{P_t} \right) = \mathbb{E}_t \left( \frac{Y_{t+h}}{Y_t} \right)$

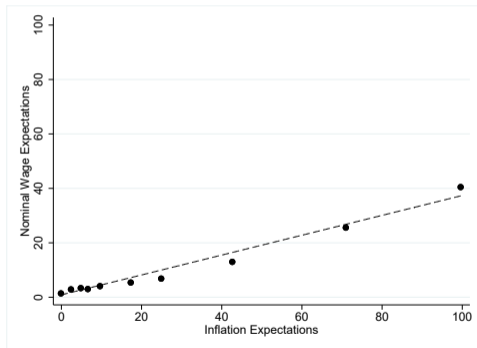
## 2 Individual experiences: consumers are asked about the anticipated growth of the price index associated with their *individual* consumption basket.

- ▶ Relatively large and representative pool of respondents is a requirement.

[Back to Prior Questions: Inflation](#)

## Pilot Exercise: January 2022

- Inflation Expectations: Indirect Consumer Inflation Expectations (ICIE)
- Income growth expectations



**Notes:** Dashed line shows linear fit b/n ICIE and income growth expectations ( 20K respondents).

## Pilot Exercise: January 2022

Table: Summary Statistics and Relationship between Price and Income Inflation

	Inflation Exp	Nominal Income Growth Exp	Real Income Growth Exp		Nominal Income Growth Exp
1st percentile	-2	-12	-100	Inflation Exp	0.365***
First quartile	0	0	-7		(0.012)
Median	0	0	0	Constant	0.891***
Third quartile	10	2	0		(0.104)
99th percentile	100	100	50		
Mean	12.692	5.523	-7.169		
Standard deviation	24.536	18.822	22.735		
Observations	20,550	20,550	20,550		20,550

[Back to Prior Questions](#)

# Estimates of $\gamma_{\pi j}$

	(1)	(2)	(3)	(4)
	$\mathbb{E}_i (\pi^{Prices})$	$\mathbb{E}_i (\pi^{Prices})$	$\mathbb{E}_i (\pi^{Income,2y})$	$\mathbb{E}_i (\pi^{Income,2y})$
T2: Target	-0.627 (0.460)	0.126 (0.138)	-0.203 (0.248)	0.011 (0.127)
T3: Wages	-0.695 (0.450)	0.771*** (0.153)	-0.208 (0.230)	0.243* (0.125)
T4: CPI	-0.825* (0.456)	0.586*** (0.150)	-0.109 (0.254)	0.200 (0.131)
T5: SPF	-0.749 (0.465)	0.720*** (0.149)	-0.100 (0.247)	0.064 (0.127)
T6: Placebo	0.133 (0.465)	0.498*** (0.148)	-0.373 (0.248)	-0.186 (0.125)
Constant	5.667*** (0.337)	1.343*** (0.098)	0.925*** (0.185)	0.520*** (0.131)
Sample	All	All	All	Trimmed
Regression	OLS	Huber	OLS	OLS
Observations	6,620	5,892	6,622	5,753

# Effects of Inflation Expectations on Labor Market Actions

	All	Male	Female	<50k	50k-100k	100k+
	(1)	(2)	(3)	(4)	(5)	(6)
<b>Apply for a Job(s) that Pays More</b>						
$\frac{dy}{dx} \frac{\bar{x}}{\bar{y}}$	0.114	0.072	0.184	0.076	0.182	0.094
<b>Work Longer Hours</b>						
$\frac{dy}{dx} \frac{\bar{x}}{\bar{y}}$	0.034	0.014	0.080	0.003	0.088	0.043
<b>Ask for a Raise</b>						
$\frac{dy}{dx} \frac{\bar{x}}{\bar{y}}$	0.034	0.014	0.080	0.003	0.088	0.043

**Notes:** We color in red estimates that are significantly different from 0 at at least a 90% significance level.

## Calibration of $\lambda$

- $$\underbrace{(\tilde{\mathbb{E}}_t \hat{\pi}_{t+h} - \mathbb{E}_{t-1} \hat{\pi}_{t+1})}_{\text{posterior - prior}} = (1 - \lambda) \underbrace{(\mathbb{E}_t \hat{\pi}_{t+h} - \mathbb{E}_{t-1} \hat{\pi}_{t+h})}_{\text{new information in period } t}$$
- $$\mathbb{E}_i (\pi^{Prices}) - \mathbb{E}_i (\pi^{ICIE}) = \alpha + \beta T_i [I_{ij} - \mathbb{E}_i (\pi^{ICIE})] + \varepsilon_i$$

Table: Effect of new information in inflation expectations

	(1)	(2)	(3)	(4)
New information	0.742*** (0.014)	0.711*** (0.014)	0.742*** (0.012)	0.715*** (0.012)
Constant	1.581*** (0.163)	-0.678*** (0.208)	1.702*** (0.139)	-0.251 (0.181)
Wage Treatment	No	No	Yes	Yes
Control and Placebo	No	Yes	No	Yes
Observations	3,338	5,528	4,430	6,620
R-squared	0.730	0.432	0.735	0.483

## Value of Employment and Unemployment

$$\mathcal{V}_t^E(W_{it}) = \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} \quad (15)$$

## Value of Employment and Unemployment

$$\mathcal{V}_t^E(W_{it}) = \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} + \underbrace{\mu \mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}} \quad (16)$$



## Value of Employment and Unemployment

$$\begin{aligned} \mathcal{V}_t^E(W_{it}) = & \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} + \underbrace{\mu \mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}} \\ & + (1-\mu) \mathbb{E}_t \left[ \Gamma_{t,t+1} \left( \underbrace{\gamma \mathcal{V}_{t+1}^E(W_{it}(e_t^w \pi_t^{\zeta_w} \bar{\pi}^{1-\zeta_w}))}_{\text{sticky wage}} + (1-\gamma) \underbrace{\mathcal{V}_{t+1}^E(W_{t+1}^*)}_{\text{flexible wage}} \right) \right] \end{aligned} \quad (17)$$

## Value of Employment and Unemployment

$$\begin{aligned}
 v_t^E(W_{it}) = & \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} + \underbrace{\mu \mathbb{E}_t [\Gamma_{t,t+1} v_{t+1}^U]}_{\text{if unemployed}} \\
 & + (1-\mu) \mathbb{E}_t \left[ \Gamma_{t,t+1} \left( \underbrace{\gamma v_{t+1}^E(W_{it}(e_t^w \pi_t^{\zeta_w} \bar{\pi}^{1-\zeta_w}))}_{\text{sticky wage}} + (1-\gamma) \underbrace{v_{t+1}^E(W_{t+1}^*)}_{\text{flexible wage}} \right) \right]
 \end{aligned} \tag{18}$$

$$v_t^U = \underbrace{b}_{\text{unemployment benefits}} \tag{19}$$

## Value of Employment and Unemployment

$$\begin{aligned}
 \mathcal{V}_t^E(W_{it}) = & \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} + \underbrace{\mu \mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}} \\
 & + (1-\mu) \mathbb{E}_t \left[ \Gamma_{t,t+1} \left( \underbrace{\gamma \mathcal{V}_{t+1}^E(W_{it}(e_t^w \pi_t^{\zeta_w} \bar{\pi}^{1-\zeta_w}))}_{\text{sticky wage}} + (1-\gamma) \underbrace{\mathcal{V}_{t+1}^E(W_{t+1}^*)}_{\text{flexible wage}} \right) \right]
 \end{aligned} \tag{20}$$

$$\begin{aligned}
 \mathcal{V}_t^U = & \underbrace{b}_{\text{unemployment benefits}} + \underbrace{(1-s_t) \mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}}
 \end{aligned} \tag{21}$$

## Value of Employment and Unemployment

$$\begin{aligned}
 \mathcal{V}_t^E(W_{it}) = & \underbrace{w_{it}h_{it} - \kappa_h \frac{h_{it}^{1+\varphi}}{(1+\varphi)\lambda_t}}_{\text{labor income-labor disutility}} + \underbrace{\mu \mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}} \\
 & + (1-\mu) \mathbb{E}_t \left[ \Gamma_{t,t+1} \left( \underbrace{\gamma \mathcal{V}_{t+1}^E(W_{it}(e_t^w \pi_t^{\zeta_w} \bar{\pi}^{1-\zeta_w}))}_{\text{sticky wage}} + (1-\gamma) \underbrace{\mathcal{V}_{t+1}^E(W_{t+1}^*)}_{\text{flexible wage}} \right) \right]
 \end{aligned} \tag{22}$$

$$\begin{aligned}
 \mathcal{V}_t^U = & \underbrace{b}_{\text{unemployment benefits}} + (1-s_t) \underbrace{\mathbb{E}_t \left[ \Gamma_{t,t+1} \mathcal{V}_{t+1}^U \right]}_{\text{if unemployed}} \\
 & + s_t \mathbb{E}_t \left[ \Gamma_{t,t+1} \left( \underbrace{\gamma \mathcal{V}_{t+1}^E(W_{it}(e_t^w \pi_t^{\zeta_w} \bar{\pi}^{1-\zeta_w}))}_{\text{sticky wage}} + (1-\gamma) \underbrace{\mathcal{V}_{t+1}^E(W_{t+1}^*)}_{\text{flexible wage}} \right) \right]
 \end{aligned} \tag{23}$$

# Calibration of Some Important Parameters

- Steady-state values set to U.S. realizations in 2021:IV
  - ▶ Unemployment rate: 4.2%
  - ▶ Job vacancy rate: 7%
  - ▶ Job separation rate: 4.1%
- Others
  - ▶ Persistence of wage-push factor: 0.9
  - ▶ Labor supply elasticity: 0.1 (Trigari, 2006, closer to micro estimates)