

## Table 9: Percent of Online Job Ads Requesting less than a Bachelor's Degree for Most-Common Opportunity Occupations

Occupation	Share of job ads *	MSA max-min range
Registered Nurses	59.0%	27.4%
General and Operations Managers	25.1%	27.7%
Bookkeeping, Accounting, and Auditing Clerks	74.7%	14.2%
Heavy and Tractor-Trailer Truck Drivers	81.3%	18.2%
Maintenance and Repair Workers, General	94.8%	4.2%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	81.5%	9.2%
First-Line Supervisors of Office and Administrative Support Workers	43.1%	24.7%
First-Line Supervisors of Retail Sales Workers	66.4%	14.9%
Licensed Practical and Licensed Vocational Nurses	89.3%	32.2%
Computer Systems Analysts	11.1%	7.1%
Executive Secretaries and Executive Administrative Assistants	95.2%	20.3%
Machinists	94.5%	11.5%
First-Line Supervisors of Production and Operating Workers	48.8%	36.3%
Construction Laborers	94.9%	8.6%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	18.9%	3.4%
Inspectors, Testers, Sorters, Samplers, and Weighers	69.8%	22.7%
Police and Sheriff's Patrol Officers	93.3%	18.8%
Automotive Service Technicians and Mechanics	99.6%	1.4%
Electricians	99.9%	1.2%
Billing and Posting Clerks	90.2%	14.1%
Human Resources Specialists	33.6%	10.3%
Computer User Support Specialists	52.3%	30.3%
Firefighters	95.2%	13.3%
Carpenters	100.0%	0.0%
Customer Service Representatives	83.3%	12.2%
First-Line Supervisors of Mechanics, Installers, and Repairers	58.4%	6.6%
Industrial Machinery Mechanics	100.0%	0.0%
* Aggregated across all 8 Ohio metros in study from 2011-2014		
Not considered an opportunity occupation in BGT		
Sources: Bureau of Labor Statistics, O*NET, Burning Glass Technologies, and authors' calculations		