

# Media Reinforcement in International Financial Markets

Ken Froot, HBS

Xiaoxia Lou, University of Delaware

Gideon Ozik, EDHEC Business School

Ronnie Sadka, Boston College

Siyi Shen, Boston College

November 2017

# Research Question

## Media

- An avenue through which information is gathered, processed, and disseminated to a public of economic agents
- Large amount of data are generated by media daily

**Academic research** has found that media coverage can predict returns

- Mainly focused on individual stocks and US aggregate equity
- Predictability and reversal vary

**We study the interaction of media and asset prices**

- Individual stocks
- Aggregate equity markets
- Currencies

# How Does the Media Interact with Asset Prices?

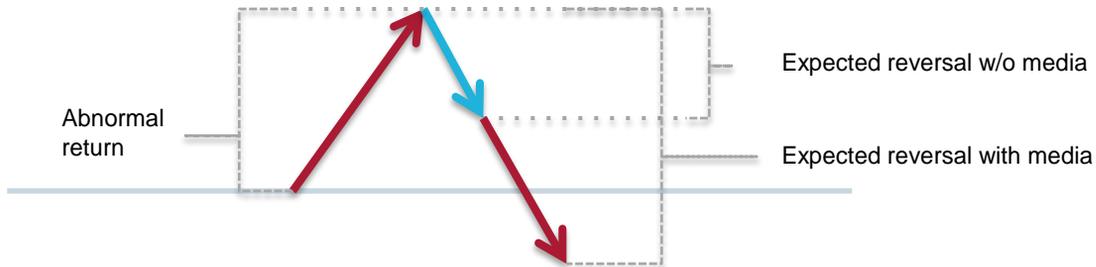
## How to measure optimism / pessimism?

- Asset prices is one indicator
- Look at media sentiment!

## We advance a simple concept:

When return and sentiment reinforce one another

- There is unusually high optimism, which results with overreaction



# The Power of the Media

- Wealth of information
- A careful examination of the data and the correction for various effects



General  
Media

- What is the **world** saying?



Specialized  
Media

- What is the **industry** saying?



Corporate  
Communications

- What are **companies** saying?



Social  
Media

- What are **people** saying?

# The Data

## Countries

- FX and Equity indices

12 developed market currency: AUD, CAD, CHF, DKK, EUR, GBP, ILS, JPY, NOK, NZD, SEK, SGD

+2 developed market equity: HKD, USD

17 emerging markets: ARS, BRL, CLP, CNY, COP, EGP, IDR, INR, MXN, MYR, NGN, PHP, PLN, RUB, THB, TRY, ZAR

## Media Coverage

- Currencies
- Equity indices

## Other Asset Classes

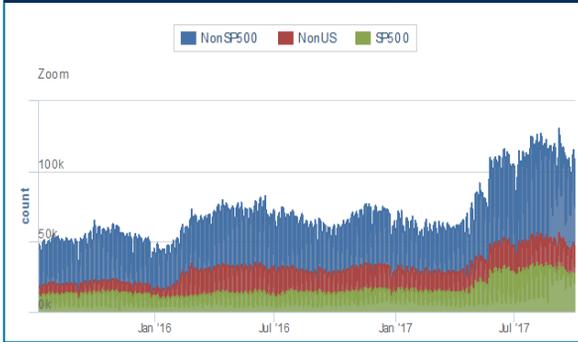
- Large-cap stocks
- Commodities

## Sentiment Scoring

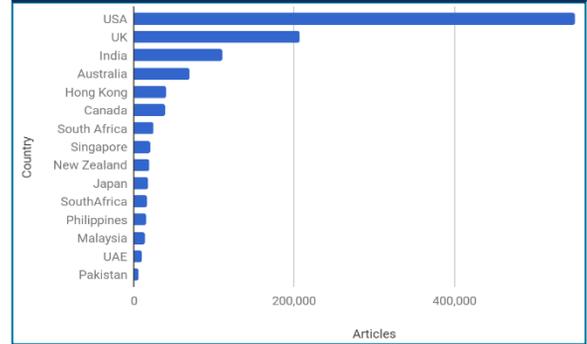
- Textual analysis

# The Data – Cont'd

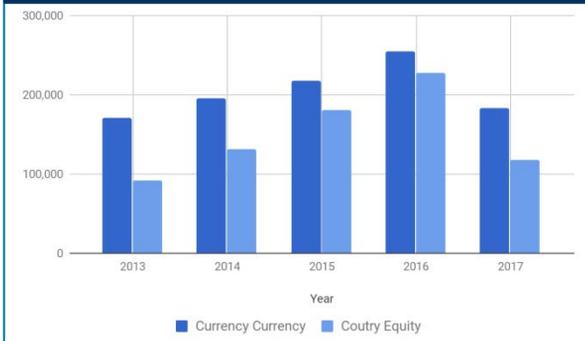
Number of articles covering firms



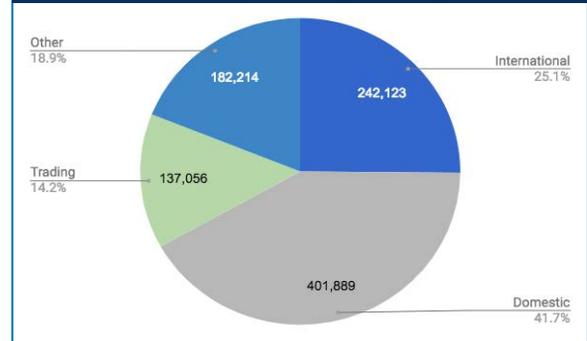
Number of articles by country of source (FX, Country)



FX / Country articles by year



FX / Country articles by source type



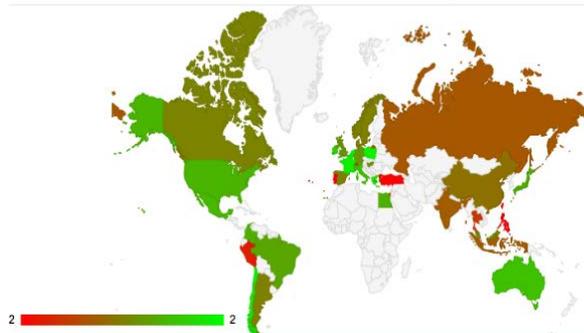
# Brexit Vote (June 23, 2016)

## 1-day abnormal country equity sentiment

- Prior to Brexit vote, sentiment seemed mostly positive
- Once 'Leave' was announced, global sentiment turned sharply negative, with UK, European countries, the Americas and Australia leading the way
- In contrast, Russia and China exhibit a positive sentiment shock

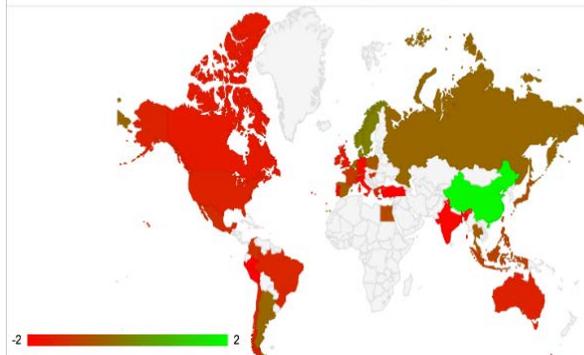
Country Equity Sentiment - Panel 1

Date Range [06/22/2016,06/23/2016] x



Country Equity Sentiment - Panel 2

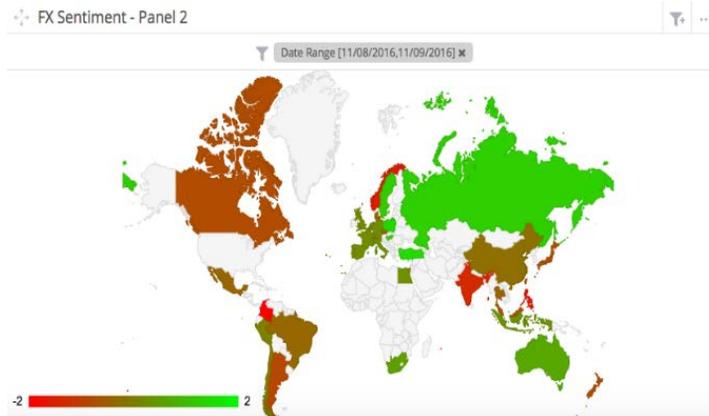
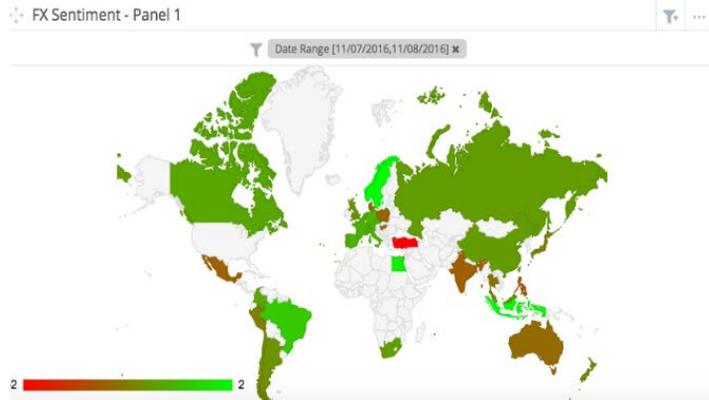
Date Range [06/23/2016,06/24/2016] x



# US Presidential Election (Nov 8, 2016)

## 1-day abnormal FX sentiment

- The extent of the results became clear only after midnight ET. Therefore, media on 11/8/2016 does not reflect the surprising results whereas media coverage on 11/9/2016 reflect the full extent of the results
- While world sentiment turned negative overall, a few countries displayed positive sentiment, notably, Russia and Turkey



# French Presidential Election (April 23, 2017)

## 1-day abnormal country equity sentiment

- The results of the first round indicated strong performance of Emmanuel Macron, the center-leaning candidate, alleviating concerns of anti-European pressures
- Other than a few exceptions (e.g., Portugal, Poland), country equity sentiment reacted positively



# Tests using Portfolio Returns

- First examine the relative autocorrelation in the different markets
- Form 10-day-ladder portfolios based on past weekly returns
- Then, add past weekly media sentiment
- Sample: March 2013 – April 2017

# FX Developed / Country Equity

10-day-ladder portfolios sorted by past weekly return and sentiment

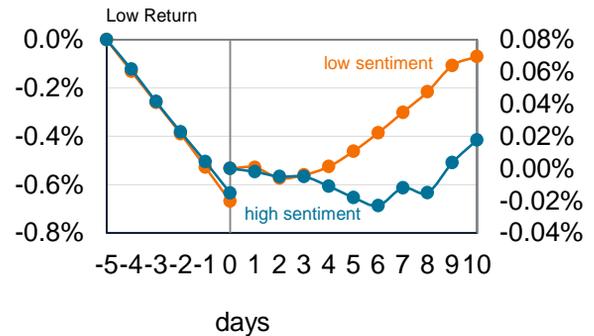
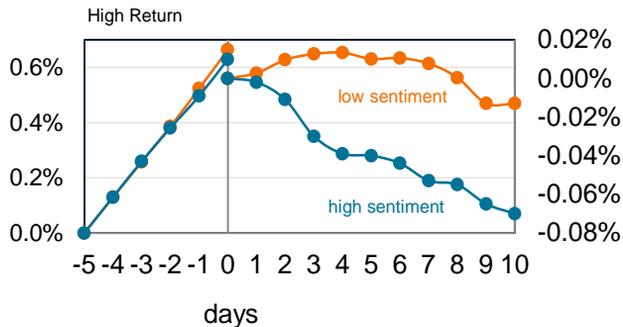
		FX Developed <sup>1</sup>		Country Equity <sup>2</sup>	
Returns		Low Return	High Return	Low Return	High Return
Media	Low Sentiment	<b>+2.09%</b> <b>[2.07]</b>	-1.38% [-1.56]	<b>+3.08%</b> <b>[2.33]</b>	-0.28% [-0.22]
	High Sentiment	+0.84% [0.94]	<b>-1.55%</b> <b>[-1.75]</b>	+0.16% [0.14]	<b>-2.95%</b> <b>[-2.56]</b>
	Reversal		-2.93% [-1.79]		-3.21% [-1.90]
	Add Sentiment		<b>-3.64%</b> <b>[-2.06]</b>		<b>-6.03%</b> <b>[-2.71]</b>

<sup>1</sup> Sentiment measured from FX media; <sup>2</sup> Sentiment measured from FX and country equity media

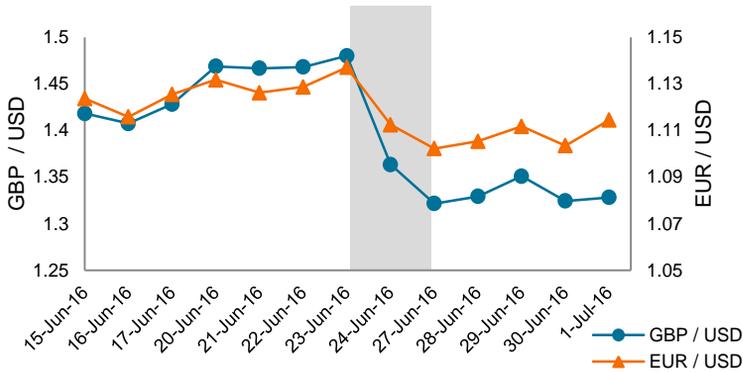
# Portfolios in event time: FX - Developed

## Reinforcement effect

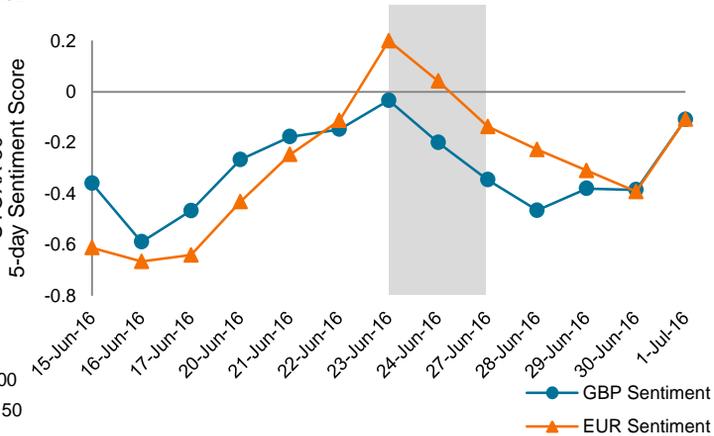
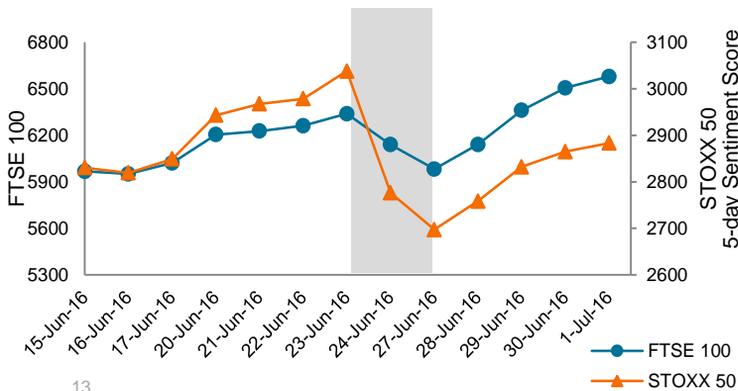
- High return and high sentiment leads to low return
- Low return and low sentiment leads to high return



# Let's look at Brexit again



- Look at past weekly sentiment
- Reinforcement effect apparent



# Individual Stocks

10-day-ladder portfolios

		Individual Stocks	
		Returns	
		Low Return	High Return
Media	Low Sentiment	<b>2.43%</b> <b>[2.27]</b>	-1.32% [-1.40]
	High Sentiment	1.43% [1.39]	<b>-2.55%</b> <b>[-2.38]</b>
	Reversal		-2.51% [-1.38]
	Add Sentiment		<b>-5.00%</b> <b>[-2.38]</b>

- Results are therefore robust to large-cap stocks

# Additional Analysis

- Calculation of risk-adjusted returns (per asset class)
- Cross-sectional regressions using quartile dummies
- Different types of media
  - Strong in local media
- Effect is stronger for large caps, highly covered by the media
- Delayed overreaction in emerging FX and commodities

# Summary and Conclusion

- Media is a fruitful avenue for research
- Reinforcement effect in financial markets
- Robust results