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Privately Optimal Contracts and Suboptimal Outcomes<br>in a Model of Agency Costs<br>Charles T. Carlstrom, Timothy S. Fuerst, and Matthias Paustian

This paper derives the privately optimal lending contract in the celebrated financial accelerator model of Bernanke, Gertler and Gilchrist (1999). The privately optimal contract includes indexation to the aggregate return on capital and household consumption. Although privately optimal, this contract is not welfare maximizing as it exacerbates fluctuations in real activity. The household's desire to hedge business cycle risk, leads, via the financial contract, to greater business cycle risk. The welfare cost of the privately optimal contract (when compared to the planner outcome) is quite large. A countercyclical tax on lender profits comes close to achieving the planner outcome.

Key words: Agency costs, CGE models, optimal contracting.
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## 1. Introduction.

The financial accelerator model of Bernanke, Gertler, and Gilchrist (1999), hereafter BGG, is widely used as a convenient mechanism for integrating financial factors into an otherwise standard DSGE model. The BGG model embeds the costly state verification (CSV) model of Townsend (1979) into an environment with risk neutral entrepreneurs, risk averse households, and aggregate risk. Appealing to insurance concerns, BGG assume that the lending contract between the entrepreneur and lender is characterized by a lender return that is invariant to innovations in aggregate variables. Instead, these aggregate innovations feed directly into entrepreneurial net worth. The behavior of net worth is crucial in the BGG model because the agency costs are diminished by increases in net worth. For example, a positive productivity shock shifts wealth to entrepreneurs, lowers agency costs, and thus amplifies the effect of the shock. Hence, BGG's insurance assumption is key to the financial accelerator in their model. The importance of this insurance assumption is well known. For example, consider the following comment of Chari (2003):

> A final misgiving [is] about a central ingredient of this model. This comment really applies to Bernanke, Gertler and Gilchrist, upon which this paper is based. These authors have an economy with risk neutral agents called entrepreneurs and risk averse agents called households. They claim that an optimal contract in the presence of aggregate risk has the return paid by entrepreneurs to be a constant, independent of the current aggregate shock. I have trouble understanding this result. Surely, entrepreneurs should and would provide insurance to households against aggregate shocks. One way of providing such insurance is to provide a high return to households when their income from other sources is low and a low return when their income from other sources is high. My own guess is that if they allowed the return to households to be state contingent, then aggregate shocks would have no effects on the decisions of households and would be absorbed entirely by entrepreneurs. Before we push this intriguing financial accelerator mechanism much further, I think it would be wise to make sure that we get the microeconomics right.

This paper revisits BGG's key assumption and confirms the intuition of Chari. Surprisingly we find that that this insurance amplifies the financial accelerator of BGG.

Our principle results include the following. First, the financial contract imposed in the BGG model is not privately optimal. That is, lenders would increase their equity value by offering a loan contract different than the one imposed by BGG. Second, the privately optimal loan contract has the loan
repayment varying in response to innovations in the return on capital and innovations in consumption growth. That is, the privately optimal loan contract is indexed to the realization of aggregate shocks. Third, the privately optimal contract is not socially optimal because it leads to large fluctuations in leverage and the risk premium. In fact, the social welfare costs of the privately optimal contract are quite large. In our benchmark calibration the unconditional welfare cost of the privately optimal contract is equal to a $.47 \%$ increase in the annual flow of household consumption. Further, we demonstrate that the planner outcome represents a Pareto improvement over the competitive equilibrium. In essence, the household's desire to hedge business cycle risk, leads, via the financial contract, to greater business cycle risk. These results suggest the role for a regulatory response. We demonstrate that a countercyclical tax on lender profits can come close to achieving the planner outcome.

Two notable precedents for the current paper are Lorenzoni (2008) and Jeanne and Korinek (2010). Although the modeling details differ across the papers, both examine situations in which borrowing is constrained either by limited commitment (Lorenzoni (2008)) or asset value (Jeanne and Korinek(2010)). The common conclusion of the two papers is that the competitive equilibrium is inefficient because of a pecuniary externality. Similar externalities are present in this paper. In particular, the household does not internalize the effect of its hedging activities on the evolution of entrepreneurial net worth and the risk premium. The atomistic household desires to own shares in a lender that provides countercyclical dividends. The lender in turn enters into a financial contract with risk-neutral entrepreneurs who willingly provide this desired insurance. But this results in greater volatility in aggregate net worth and thus the risk premium. This latter effect is not internalized by the atomistic household.

Krishnamurthy (2003) is also related to the current work. Krishnamurthy introduces insurance markets into a three period model where borrowing is secured by collateral as in Kiyotaki and Moore (1997). These insurance markets allow for state contingent debt that is indexed to aggregate shocks as in our framework. Krishnamurthy shows that such insurance eliminates any feedback from collateral values onto investment and thus reduces collateral amplification to zero. Our conclusion is quite different from

Krishnamurthy. In our modeling environment, the household's desire to hedge consumption risk does not eliminate but actually amplifies the financial accelerator. That is, the original insurance assumption of BGG actually understates the financial accelerator present in the model. These differences arise because the demand for insurance we analyze derives from consumption risk. In Krishnamurthy, agents are risk neutral and the demand for insurance is derived from production risk.

The paper proceeds as follows. The next section outlines the competitive equilibrium of the model. Section 3 contrasts this outcome with a constrained social planner's allocation. Section 4 links the contract indexation to BGG. The quantitative analysis including welfare implications are carried out in Section 5. Concluding comments are provided in Section 6.

## 2. The Model.

## Households.

The typical household consumes the final good $\left(C_{t}\right)$ and sells labor input $\left(\mathrm{L}_{t}\right)$ to the firm at real wage $w_{t}$. Preferences are given by

$$
U\left(C_{t}, L_{t}\right) \equiv \frac{C_{t}^{1-\sigma}}{1-\sigma}-B \frac{L_{t}^{1+\eta}}{1+\eta} .
$$

The household budget constraint is given by

$$
C_{t}+D_{t}+Q_{t}^{L} S_{t} \leq w_{t} L_{t}+R_{t-1}^{D} D_{t-1}+\left(Q_{t}^{L}+\operatorname{Div}_{t}\right) S_{t-1}
$$

The household chooses the level of deposits $\left(D_{t}\right)$ which are then used by the lender to fund the entrepreneurs (more details below). The (gross) real rate $R_{t}^{d}$ on these deposits is known at time-t. The household owns shares in the final goods firms, capital-producing firms, and in the lender. The former two are standard, so we simply focus on the shares of the lender. This share price is denoted by $Q_{t}^{L}$ with Div $_{t}$ denoting lender dividends, and $S_{t}$ the number of shares held by the representative household (in equilibrium $S_{t}=1$ ). The optimization conditions include:

$$
\begin{align*}
& -U_{L}(t) / U_{c}(t)=w_{t}  \tag{1}\\
& U_{c}(t)=E_{t} \beta U_{c}(t+1) R_{t}^{d} \tag{2}
\end{align*}
$$

## Final goods firms.

Final goods are produced by competitive firms who hire labor and rent capital in competitive factor markets at real wage $w_{t}$ and rental rate $r_{t}$. The production function is Cobb-Douglass where $A_{t}$ is the random level of total factor productivity:

$$
\begin{equation*}
Y_{t}=\left(K_{t}^{f}\right)^{\alpha}\left(A_{t} L_{t}\right)^{1-\alpha} \tag{3}
\end{equation*}
$$

The variable $K_{t}^{f}$ denotes the amount of capital available for time-t production. This is different than the amount of capital at the end of the previous period as some is lost because of monitoring costs. The optimization conditions include:

$$
\begin{align*}
& m p l_{t}=w_{t}  \tag{4}\\
& m p k_{t}=r_{t} \tag{5}
\end{align*}
$$

## New Capital Producers.

The production of new capital is subject to adjustment costs. In particular, investment firms take $I_{t} \phi\left(\frac{I_{t}}{I_{s s}}\right)$ consumption goods and transform them into $I_{t}$ investment goods that are sold at price $Q_{t}$. Their profits are thus given by $Q_{t} I_{t}-I_{t} \phi\left(\frac{I_{t}}{I_{s S}}\right)$, where the function $\phi$ is convex with $\phi(1)=1, \phi^{\prime}(1)=0$ and $\phi "(1)=\psi$. Variations in investment lead to variations in the price of capital which is key to the financial accelerator mechanism.

## Lenders.

The representative lender accepts deposits from households (promising sure return $R_{t}^{d}$ ) and provides loans to the continuum of entrepreneurs. These loans are intertemporal, with the loans made at the end of time t being paid back in time $\mathrm{t}+1$. The gross real return on these loans is denoted by $R_{t+1}^{L}$. Each individual loan is subject to idiosyncratic and aggregate risk, but since the lender holds an entire portfolio of loans, only the aggregate risk remains. The lender has no other source of funds, so the level of loans will equal the level of deposits. Hence, dividends are given by $\operatorname{Div}_{t+1}=R_{t+1}^{L} D_{t}-R_{t}^{d} D_{t}$. The intermediary seeks to maximize its equity value which is given by:

$$
\begin{equation*}
Q_{t}^{L}=E_{t} \sum_{j=1}^{\infty} \beta^{j} \frac{U_{c}(t+j)}{U_{c}(t)} D i v_{t+j} \tag{6}
\end{equation*}
$$

The FOC of the lender's problem is:

$$
\begin{equation*}
E_{t} \frac{\beta U_{c}(t+1)}{U_{c}(t)}\left[R_{t+1}^{L}-R_{t}^{d}\right]=0 \tag{7}
\end{equation*}
$$

The first-order condition shows that in expectation, the lender makes zero profits, but ex-post profits and losses can occur. As we discuss later, this is in sharp contrast to BGG who assume that the lender makes zero profits state by state, $R_{t+1}^{L}=R_{t}^{d}$.

We assume that losses are covered by households as negative dividends. This is similar to the standard assumption in the Dynamic New Keynesian (DNK) model, eg., Woodford (2003). That is, the sticky price firms are owned by the household and pay out profits to the household. These profits are typically always positive (for small shocks) because of the steady state mark-up over marginal cost. Similarly, one could introduce a steady-state wedge (eg., monopolistic competition among lenders) in the lender's problem so that dividends are always positive. But this assumption would have no effect on the model's dynamics so we dispense from it for simplicity.

Confirming Chari's intuition, the expression for the equity value of the bank (6) implies that the household prefers a lender that delivers a dividend stream that co-varies negatively with household
consumption. The lender is providing loans to the entrepreneurs. Hence, the household prefers a loan contract that requires the entrepreneur to pay back more in periods of low consumption, and vice versa. As we will see below, such a lending contract is privately optimal but socially costly as it exacerbates fluctuations in aggregate activity by making leverage ratios and risk premia countercyclical. Household's desire to hedge consumption risk actually amplifies the financial accelerator. That is, the original insurance assumption of BGG actually understates the financial accelerator present in the model.

## Entrepreneurs and the Loan Contract.

Entrepreneurs are the sole accumulators of physical capital. The time $t+1$ rental rate and capital price are given by $r_{t+1}$ and $Q_{t+1}$, respectively, implying that the gross return to holding capital from time$t$ to time $t+1$ is given by:

$$
\begin{equation*}
R_{t+1}^{k} \equiv \frac{r_{t+1}+(1-\delta) Q_{t+1}}{Q_{t}} \tag{8}
\end{equation*}
$$

At the end of period $t$, the entrepreneurs sell all of their accumulated capital, and then re-purchase it along with any net additions to the capital stock. This purchase is financed with entrepreneurial net worth $\left(N W_{t}\right)$ and external financing from a lender. The external financing is subject to a CSV problem. In particular, one unit of capital purchased at time-t is transformed into $\omega_{t+1}$ units of capital in time $t+1$, where $\omega_{t+1}$ is a idiosyncratic random variable with density $\phi(\omega)$ and cumulative distribution $\Phi(\omega)$. The realization of $\omega_{t+1}$ is directly observed by the entrepreneur, but the lender can observe the realization only if a monitoring cost is paid. Assuming that the entrepreneur and lender are risk-neutral, Townsend (1979) demonstrates that the optimal contract between entrepreneur and intermediary is risky debt in which monitoring only occurs if the promised payoff is not forthcoming. Payoff does not occur for sufficiently low values of the idiosyncratic shock, $\omega_{t+1}<\varpi_{t+1}$. Let $Z_{t+1}$ denote the promised gross rate-of-return so that $Z_{t+1}$ is defined by

$$
\begin{equation*}
Z_{t+1}\left(Q_{t} K_{t+1}-N W_{t}\right) \equiv \varpi_{t+1} R_{t+1}^{k} Q_{t} K_{t+1} \tag{9}
\end{equation*}
$$

We find it convenient to express this in terms of the leverage ratio $\bar{\kappa}_{t} \equiv\left(\frac{Q_{t} K_{t+1}}{N W_{t}}\right)$ so that (9) becomes

$$
\begin{equation*}
Z_{t+1} \equiv \varpi_{t+1} R_{t+1}^{k} \frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1} \tag{10}
\end{equation*}
$$

The CSV problem takes as exogenous the return on capital $\left(R_{t+1}^{k}\right)$ and the opportunity cost of the lender. With $f\left(\varpi_{t+1}\right)$ and $g\left(\varpi_{t+1}\right)$ denoting the entrepreneur's share and lender's share of the project outcome, respectively, the lender's ex post realized $\mathrm{t}+1$ return on the loan contract is defined as:

$$
\begin{equation*}
R_{t+1}^{L} \equiv \frac{R_{t+1}^{k} g\left(\omega_{t+1}\right) Q_{t} K_{t+1}}{\left(Q_{t} K_{t+1}-N W_{t}\right)} \equiv R_{t+1}^{k} g\left(\varpi_{t+1}\right) \frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1} \tag{11}
\end{equation*}
$$

where

$$
\begin{align*}
& f(\varpi) \equiv \int_{\varpi}^{\infty} \omega \phi(\omega) d \omega-[1-\Phi(\varpi)] \varpi  \tag{12}\\
& g(\varpi) \equiv[1-\Phi(\varpi)] \varpi+(1-\mu) \int_{0}^{\varpi} \omega \phi(\omega) d \omega \tag{13}
\end{align*}
$$

Recall that the lender's return is linked to the return on deposits via (7):

$$
\begin{equation*}
E_{t} R_{t+1}^{L} U_{c}(t+1)=R_{t}^{d} E_{t} U_{c}(t+1) \tag{14}
\end{equation*}
$$

The contracting problem takes as given the deposit rate $R_{t}^{d}$ and the random variables $U_{c}(t+1)$ and $R_{t+1}^{k}$. The end-of-time-t contracting problem is thus given by:

$$
\begin{equation*}
\max _{K_{t+1}, \varpi_{t+1}} E_{t} R_{t+1}^{k} Q_{t} K_{t+1} f\left(\varpi_{t+1}\right) \tag{15}
\end{equation*}
$$

subject to

$$
\begin{equation*}
E_{t} R_{t+1}^{k} Q_{t} K_{t+1} U_{c}(t+1) g\left(\varpi_{t+1}\right) \geq R_{t}^{d} E_{t} U_{c}(t+1)\left[Q_{t} K_{t+1}-N W_{t}\right] \tag{16}
\end{equation*}
$$

For a given level of net worth, the choice of $K_{t+1}$ determines the size of the loan, and $\varpi_{t+1}$ determines the state-contingent interest rate on the loan. After some re-arrangement, the optimization conditions include:

$$
\begin{align*}
& f^{\prime}\left(\varpi_{t+1}\right)+\Lambda_{t} U_{c}(t+1) g^{\prime}\left(\varpi_{t+1}\right)=0  \tag{17}\\
& \left(\bar{\kappa}_{t}-1\right) E_{t} R_{t+1}^{k} f\left(\varpi_{t+1}\right)=\Lambda_{t} E_{t} U_{c}(t+1) R_{t+1}^{k} g\left(\varpi_{t+1}\right)  \tag{18}\\
& E_{t} U_{c}(t+1) R_{t+1}^{k} \frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1} g\left(\varpi_{t+1}\right)=R_{t}^{d} E_{t} U_{c}(t+1) \tag{19}
\end{align*}
$$

where $\Lambda_{t}$ denotes the multiplier on the constraint (16). Note that $\varpi_{t+1}$ is state-contingent so that (17) holds state-by-state. Expression (19) states that the return to the lender is equal to the certain return $R_{t}^{d}$ in expected value. This follows directly from the assumption that the lender maximizes its equity value. In contrast, BGG impose that (19) must hold state-by-state, i.e., the lender's return is pre-determined and exactly equal to the deposit rate. Under the POC, the cut-off value for $\varpi_{t+1}$ varies state-by-state and is given implicitly by:

$$
\begin{equation*}
\Lambda_{t} U_{c}(t+1)=\frac{-f^{\prime}\left(\varpi_{t+1}\right)}{g^{\prime}\left(\omega_{t+1}\right)} \equiv F\left(\varpi_{t+1}\right) \tag{20}
\end{equation*}
$$

The privately optimal contract (POC) is thus defined by the default cut-off $\varpi_{t+1}$ and leverage ratio $\frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1}$ that satisfy (19)-(20), with $\Lambda_{t}$ given by (18). Note that under the POC, $\varpi_{t+1}$ is a function of innovations in household consumption, but does not respond to innovations in $R_{t+1}^{k}$. Below we will compare the POC to the contract imposed by BGG.

Entrepreneurs have linear preferences and discount the future at rate $\beta$. Given the high return to internal funds, they will postpone consumption indefinitely. To limit net worth accumulation and ensure that there is a need for external finance in the long run, we assume that fraction $(1-\gamma)$ of the entrepreneurs die each period. These dying entrepreneurs consume their accumulated net worth and exit the economy. Given the exogenous death rate, aggregate net worth accumulation is described by

$$
\begin{equation*}
\mathrm{NW}_{\mathrm{t}}=\gamma N W_{t-1} \bar{\kappa}_{t-1} R_{t}^{k} f\left(\varpi_{t}\right) \tag{21}
\end{equation*}
$$

The behavior of net worth thus depends upon the response of $\varpi_{t}$ to innovations in aggregate behavior.

## Market Clearing and Equilibrium.

In equilibrium the household holds the shares of the lender, $S_{t}=1$, and the lender funds the entrepreneurs' projects, $D_{t}=Q_{t} K_{t+1}-N W_{t}$. Net of monitoring costs, the amount of capital available for production is given by $K_{t}^{f}=m\left(\varpi_{t}\right) K_{t}$. The competitive equilibrium is defined by the variables $\left\{C_{t}, L_{t}, I_{t}, K_{t+1}, \varpi_{t}, \Lambda_{t}, N W_{t}, \mathrm{C}_{\mathrm{t}}^{\mathrm{e}}, Q_{t}, R_{t}^{k}\right\}$ that satisfy (8), (17)-(19), (21) and

$$
\begin{align*}
& -U_{L}(t) / U_{c}(t)=m p l_{t}  \tag{22}\\
& K_{t+1} \leq(1-\delta) m\left(\varpi_{t}\right) K_{t}+I_{t}  \tag{23}\\
& C_{t}+I_{t} \phi\left(\frac{I_{t}}{I_{s s}}\right)+\mathrm{C}_{\mathrm{t}}^{\mathrm{e}} \leq m\left(\varpi_{t}\right)^{\alpha} K_{t}^{\alpha}\left(A_{t} L_{t}\right)^{1-\alpha}  \tag{24}\\
& \mathrm{C}_{\mathrm{t}}^{\mathrm{e}}=(1-\gamma)\left[Q_{t}(1-\delta)+m p k_{t}\right] f\left(\varpi_{t}\right) K_{t}  \tag{25}\\
& Q_{t}=\phi\left(\frac{I_{t}}{I_{s s}}\right)+\left(\frac{I_{t}}{I_{s s}}\right) \phi^{\prime}\left(\frac{I_{t}}{I_{s s}}\right) \tag{26}
\end{align*}
$$

where $m\left(\varpi_{t}\right) \equiv f\left(\varpi_{t}\right)+g\left(\varpi_{t}\right)=1-\mu \int_{0}^{\varpi_{t}} x \phi(x) d x$. Note that $m^{\prime}\left(\varpi_{t}\right)=-\mu \varpi_{t} \phi\left(\varpi_{t}\right)$. The marginal products are defined as: $m p l_{t} \equiv(1-\alpha) Y_{t} / L_{t}$, and $m p k_{t} \equiv a Y_{t} /\left(m\left(\varpi_{t}\right) K_{t}\right)$, where $Y_{t} \equiv$ $m\left(\varpi_{t}\right)^{\alpha} K_{t}^{\alpha}\left(A_{t} L_{t}\right)^{1-\alpha}$. We will now contrast the POC competitive equilibrium with the BGG model and the solution to the constrained planner's problem.

## 3. Comparing the POC to BGG.

In contrast to the POC given by (20), BGG assume that the lender's return is equal to the deposit rate state-by-state, ie., lender profits are zero state-by-state. This is not an implication of the modeling framework, but is instead an assumption. As BGG write, "Since entrepreneurs are risk neutral, we assume that they bear all the aggregate risk associated with the contract" (BGG, page 1385, emphasis added). The problem with this assumption is that household risk is linked to consumption, not to the return on capital. The POC provides this consumption insurance; the contract assumed by BGG does not. The behavior of bankruptcy rates in BGG is given implicitly by

$$
\begin{equation*}
g\left(\varpi_{t+1}\right)=\frac{R_{t}^{d}\left(\bar{\kappa}_{t}-1\right)}{R_{t+1}^{k} \bar{k}_{t}} \tag{27}
\end{equation*}
$$

It is useful to compare (20) and (27). In BGG bankruptcy rates depend negatively on the return to capital, but under POC bankruptcy rates do not respond to the return on capital. This necessarily implies that in the POC the promised repayment $Z_{t+1}$ is indexed one-for-one to innovations in the return on capital. The POC has bankruptcy rates rise when consumption falls, while bankruptcy does not depend on consumption in the BGG model. This response to consumption comes about because under the POC the risk-neutral entrepreneur is willing to offer consumption insurance to the household.

We can log-linearize both models to gain further insight. In log-linear form (lower case), the equations (17)-(19) for the POC are given by:

$$
\begin{align*}
& \Psi \varpi_{t+1}=\left(\lambda_{t}-\sigma c_{t+1}\right)  \tag{28}\\
& \left(\lambda_{t}-\sigma E_{t} c_{t+1}\right)=\frac{\kappa}{\kappa-1} \kappa_{t}+\left(\Theta_{f}-\Theta_{g}\right) E_{t} \varpi_{t+1}  \tag{29}\\
& E_{t}\left(r_{t+1}^{k}-r_{t+1}^{L}\right)=\left(\frac{1}{\kappa-1}\right) \kappa_{t}-\Theta_{\mathrm{g}} E_{t} \varpi_{t+1} \tag{30}
\end{align*}
$$

where $\Psi \equiv \frac{\omega_{s S} F^{\prime}\left(\sigma_{s s}\right)}{F\left(\omega_{s s}\right)}$, with $\Psi>0$ by the second order condition, $\Theta_{\mathrm{g}} \equiv \frac{\sigma_{s s} g \prime\left(\sigma_{s s}\right)}{g\left(\omega_{s s}\right)}, 0<\Theta_{\mathrm{g}}<1$, and $\Theta_{\mathrm{f}} \equiv \frac{\omega_{s s} f\left(\omega_{s s}\right)}{f\left(\omega_{s s}\right)}<0$. Taking expectations in (28) and combining with (29)-(30) we have a convenient expression for the risk spread in terms of leverage:

$$
\begin{equation*}
E_{t}\left(r_{t+1}^{k}-r_{t+1}^{L}\right)=\left[\frac{\left(\Psi-\theta_{f}+\theta_{g}\right)-\kappa \theta_{g}}{(\kappa-1)\left(\Psi-\theta_{f}+\theta_{g}\right)}\right] \kappa_{t} \equiv v \kappa_{t} \tag{31}
\end{equation*}
$$

Note that increases in leverage are associated with increases in the risk premium. Ceteris paribus, deterioration in borrower net worth increases this premium. Similarly, increases in borrowers' net worth decrease how much the economy responds to net worth. Using (30)-(31) to solve for $\varpi_{t+1}$ in (28) we that the POC bankruptcy rate is given by:

$$
\begin{equation*}
\varpi_{t+1}^{P O C} \equiv \frac{[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t}-\frac{\sigma}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right) \tag{32}
\end{equation*}
$$

From (9) and (11), the promised payment and lender's return is given by:

$$
\begin{align*}
& z_{t+1}=\varpi_{t+1}+r_{t+1}^{k}-\frac{1}{\kappa-1} \kappa_{t}  \tag{33}\\
& r_{t+1}^{l} \equiv-\frac{1}{(\kappa-1)} \kappa_{t}+\Theta_{\mathrm{g}} \varpi_{t+1}+r_{t+1}^{k} \tag{34}
\end{align*}
$$

Substituting (32) into these expression we have that under the POC these are given by

$$
\begin{align*}
& z_{t+1}^{P O C}=r_{t}^{d}+\frac{\left(1-\Theta_{\mathrm{g}}\right)[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t}+\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)-\frac{\sigma}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right)  \tag{35}\\
& r_{t+1}^{l, P O C}=r_{t}^{d}+\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)-\frac{\sigma \Theta_{\mathrm{g}}}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right) \tag{36}
\end{align*}
$$

The POC is thus defined by (32) and (35)-(36).
The POC contract is quite different than the one imposed by BGG. As mentioned above, BGG assume that (19) holds state-by-state (the lender return equals pre-determined deposit rate state-by-state). The BGG contract is thus given by (28)-(29) and

$$
\begin{equation*}
r_{t+1}^{k}-r_{t}^{d}=\left(\frac{1}{\kappa-1}\right) \kappa_{t}-\Theta_{\mathrm{g}} \varpi_{t+1} \tag{37}
\end{equation*}
$$

Using this expression we have that the BGG contract is given by

$$
\begin{align*}
& \varpi_{t+1}^{B G G}=\frac{[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t}-\frac{1}{\Theta_{\mathrm{g}}}\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)  \tag{38}\\
& z_{t+1}^{B G G}=r_{t}^{d}+\frac{\left(1-\Theta_{\mathrm{g}}\right)[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t}+\left(\frac{\Theta_{\mathrm{g}}-1}{\Theta_{\mathrm{g}}}\right)\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)  \tag{39}\\
& r_{t+1}^{l, B G G}=r_{t}^{d} \tag{40}
\end{align*}
$$

The key difference between the POC and BGG is the response of bankruptcy rates $\varpi_{t+1}$ and the promised repayment $z_{t+1}$ to innovations in consumption and the return to capital. Under the POC, the household receives consumption insurance from the entrepreneur. For example, when aggregate consumption falls unexpectedly the POC has the entrepreneur increase the promised repayment to the
lender. That is, when the marginal utility of consumption is high, the POC has the lender's dividend stream being high. This positive covariance is preferred by households and increases the equity value of the lender. This consumption insurance is totally missing from BGG, so that a lender that offered the BGG contract would have a lower equity value. This suggests that the BGG contract would not arise in a competitive financial market.

The second difference between the two contracts has nothing to do with risk aversion as it arises even with $\sigma=0$. Under the POC the promised repayment moves one-for-one with innovations in the return on capital, thus implying that the bankruptcy rate is unaffected by these innovations. This is preferred as it minimizes fluctuations in bankruptcy costs, costs that are convex in $\varpi_{t+1}$. With BGG everything is reversed. Since $\Theta_{\mathrm{g}} \approx 1, z_{t+1}$ is nearly constant and $\varpi_{t+1}$ responds nearly one for one with innovations in $r_{t+1}^{k}$. Thus under BGG, bankruptcy costs fluctuate with these observed aggregate shocks. This is suboptimal since it exacerbates bankruptcy costs.

Although the POC is privately optimal, we will see below that it does not maximize aggregate welfare because it exacerbates fluctuations in agency costs by exacerbating fluctuations in net worth and the risk premium (see (31)). In log deviations, the evolution of net worth (21) is given by:

$$
\begin{equation*}
n w_{t+1}=n w_{t}+\kappa_{t}+r_{t+1}^{k}+\Theta_{f} \varpi_{t+1} \tag{41}
\end{equation*}
$$

Using the alternative expressions for the two contracts (POC and BGG) we have

$$
\begin{align*}
& n w_{t+1}^{P O C}=n w_{t}^{P O C}+r_{t}^{d}+\left\{\frac{\theta_{f}[1-v(\kappa-1)]}{\theta_{\mathbf{g}}(\kappa-1)}+1+v\right\} \kappa_{t}+\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)-\frac{\sigma_{f}}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right)  \tag{42}\\
& n w_{t+1}^{B G G}=n w_{t}^{B G G}+r_{t}^{d}+\left\{\frac{\left\{\theta_{f}[1-v(\kappa-1)]\right.}{\theta_{\mathbf{g}}(\kappa-1)}+1+v\right\} \kappa_{t}+\left(1-\frac{\theta_{f}}{\theta_{\mathrm{g}}}\right)\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right) \tag{43}
\end{align*}
$$

The two lending contracts differ by the response of net worth to innovations in aggregate variables.
Under the POC, innovations in the return on capital are shared equally by the lender and the entrepreneur. But under BGG, net worth responds to productivity innovations by twice as much than under the POC (for the calibration used below, $\frac{\theta_{f}}{\theta_{\mathrm{g}}} \approx-0.9$ ).

The more important difference in net worth behavior comes from consumption innovations. Under the BGG contract, net worth is entirely unresponsive to consumption shocks. But under the POC, net worth responds sharply to consumption innovations: for the calibration used below, $-\frac{\sigma \theta_{f}}{\Psi} \approx 12.3$ (!). The household privately prefers owning shares in a bank that offers the POC lending contract because it provides a hedge against consumption risk (and the entrepreneur is indifferent as he is risk neutral). Consequently, the lender seeking to maximize its equity value will offer such a contract. However, this privately optimal behavior is socially costly as it results in sharp movements in net worth and the risk premium. For example, suppose that a negative TFP shock leads to a decline in consumption. Under the POC, net worth declines sharply as a result. This decline in net worth is highly persistent and implies a persistent increase in the risk premium.

## 4. The Planner's Problem.

The constrained planner maximizes the discounted value of utility with weight of $\epsilon$ on the entrepreneurs:

$$
\begin{equation*}
E_{t} \sum_{j=0}^{\infty} \beta^{j}\left[U\left(c_{t+j}, L_{t+j}\right)+\epsilon \mathrm{c}_{\mathrm{t}+\mathrm{j}}^{\mathrm{e}}\right] \tag{44}
\end{equation*}
$$

subject to (23)-(26). The planner is of course constrained by the familiar resource constraints (23)-(24). But we also assume that the planner is constrained by the same CSV environment as the private market. This implies the sharing rule given by (25) so that entrepreneurial consumption is tied to share $f\left(\varpi_{t}\right)$ of the return to physical capital. The planner does not have access to lump sum taxes, but can only redistribute consumption from the entrepreneurs to households by varying the cut-off value $\varpi_{t}$. Higher values of $\varpi_{t}$ will lower entrepreneurial consumption and increase household consumption, but this reallocation comes at the expense of lower output via $m\left(\varpi_{t}\right)$ in (24). Hence, the planner's problem is ultimately one of risk-sharing across agents, where the level of sharing is constrained because of monitoring costs.

Physical capital is the only endogenous state variable in the planner's problem. Entrepreneurial net worth is a state variable in the competitive equilibrium because it affects leverage ratios and thus the return to the lender (see (11)). But net worth does not constrain the planner because the planner has access to a wide spectrum of distortionary subsidies and taxes that can be used to conform the household's behavior to the planner's choices. For example, if net worth is low, the competitive equilibrium implies a high risk premium and low level of capital accumulation. But the planner can alter this behavior by subsidizing capital accumulation appropriately. The existence of such subsidies and taxes makes the risk premium and the history of net worth irrelevant to the planner. We will return to this below.

Let $\Lambda_{1 t}, \Lambda_{2 t}$, and $\Lambda_{3 t}$, denote the multipliers on (23)-(25), respectively. We find it convenient to treat $Q_{t}$ parametrically as defined by (26) so that $Q_{I}(t)$ denotes the derivative of (26) with respect to investment. The following are the FONC to the planner's problem:

$$
\begin{align*}
& \Lambda_{1 t}+\Lambda_{3 t} x_{t} Q_{I}(t)(1-\delta) m\left(\varpi_{t}\right) K_{t}=U_{c}(t) Q_{t}  \tag{45}\\
& \epsilon=U_{c}(t)+\Lambda_{3 t}  \tag{46}\\
& -U_{L}(t)=U_{c}(t) m p l_{t}+\Lambda_{3 t} \alpha m p l_{t} x_{t}  \tag{47}\\
& \Lambda_{1 t}=\beta E_{t} m\left(\varpi_{t+1}\right)\left\{\begin{array}{c}
\Lambda_{1 t+1}(1-\delta)+U_{c}(t+1) m p k_{t+1} \\
+\Lambda_{3 t+1} x_{t+1}\left[\alpha m p k_{t+1}+(1-\delta) Q_{t+1}\right]
\end{array}\right\}  \tag{48}\\
& \frac{m^{\prime}\left(\omega_{t}\right)}{f^{\prime}\left(\omega_{t}\right)}=\frac{-\Lambda_{3 t}(1-\gamma)\left[Q_{t}(1-\delta)+m p k_{t}\right]}{\left[\Lambda_{1 t}(1-\delta)+U_{c}(t) m p k_{t}-\Lambda_{3 t} x_{t}(1-\alpha) m p k_{t}\right]} \tag{49}
\end{align*}
$$

where we define

$$
\begin{equation*}
x_{t} \equiv(1-\gamma) \frac{f\left(\omega_{t}\right)}{m\left(\omega_{t}\right)}, \tag{50}
\end{equation*}
$$

and we have used $U_{c}(t)=\Lambda_{2 t}$.
It is instructive to compare the planner's behavior (45)-(49) to the competitive equilibrium. The competitive equilibrium includes the marginal conditions

$$
\begin{equation*}
-U_{L}(t)=U_{c}(t) m p l_{t} \tag{51}
\end{equation*}
$$

$$
\begin{equation*}
E_{t} U_{c}(t+1) R_{t+1}^{k} \frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1} g\left(\varpi_{t+1}\right)=U_{c}(t) \tag{52}
\end{equation*}
$$

The competitive equilibrium has employment (51) satisfying the traditional RBC margin, but the investment decisions (52) is distorted relative to familiar RBC behavior. Comparing (51)-(52) to the complementary (47)-(48) it is quite clear that the planner's allocations will differ sharply from the competitive equilibrium. There are two notable differences. First, leverage ratios and net worth do not constrain the planner for the reasons noted above. Second, the multiplier $\Lambda_{3 t}$ alters both of the planner's conditions (47)-(48) considerably from the competitive equilibrium. From (46), the multiplier $\Lambda_{3 t}$ denotes the difference in the marginal utilities between the entrepreneur and the household. The planner wants to equate these two by transferring consumption units. But (25) constrains the planner: entrepreneurial consumption can be altered only by altering variables in (25). It is this constraint that colors all the planner's choices. Consider first the planner's choice of $\varpi_{t}$. Since $f^{\prime}\left(\varpi_{t}\right)$ and $m^{\prime}\left(\varpi_{t}\right)$ are both negative, (32) implies that $\Lambda_{3 t}$ is negative. That is, the planner sets $\varpi_{t}>0$ and tolerates the associated costs of positive bankruptcy rates only because on the margin he desires to transfer consumption units from the entrepreneur back to the household. This redistribution mechanism illuminates the remaining differences between the planner and the competitive equilibrium. To lower entrepreneurial consumption, the planner prefers a lower price of capital as implied by (45); a lower level of work effort as implied by (47); and a lower level of physical capital as implied by (48).

One can see this distribution motive clearly by considering a special case. Suppose the planner had access to a lump sum transfer that could be used to transfer consumption across agents. In this case (25) would no longer be a constraint and $\Lambda_{3 t}$ would be identically zero. The planner would set $\varpi_{t}$ identically to zero, and choose labor and investment behavior identical to a two-agent RBC model in
which one agent is risk-neutral agent and provides perfect consumption insurance to households. ${ }^{1}$ That is, the employment and investment margins would be given by:

$$
\begin{align*}
-U_{L}(t) & =U_{c}(t) m p l_{t}  \tag{53}\\
U_{c}(t) & =\beta E_{t} U_{c}(t+1) R_{t+1}^{k} \tag{54}
\end{align*}
$$

Hence, if the planner was not constrained in his ability to redistribute income, he would choose the traditional RBC behavior. (The consumption insurance provided by entrepreneurs implies that this twoagent RBC economy will respond sharply to TFP shocks compared to a one-agent RBC model.) This RBC behavior could be decentralized in the competitive equilibrium by a time-varying subsidy on capital accumulation so that (52) would coincide with (54). That is, under this special case, there is an obvious government policy that will achieve the planner's allocation in the competitive equilibrium.

## 5. Quantitative Analysis.

Our benchmark calibration will largely follow BGG. The discount factor $\beta$ is set 0.99 . Utility is assumed to be logarithmic in consumption ( $\sigma=1$ ), and the elasticity of labor is assumed to be $3(\eta=1 / 3)$. The production function parameters include $\alpha=0.35$, investment adjustment $\operatorname{costs} \psi=0.25$, and quarterly deprecation is $\delta=.025$. As for the credit-related parameters, we calibrate the model to be consistent with: (i) a steady state spread between $R^{k}$ and $R^{d}$ of 200 bp (annualized), (ii) monitoring costs $\mu=0.12$, and (iii) a leverage ratio of $\kappa=\mathrm{K} / \mathrm{NW}=1.954$. These values imply a death rate of $\gamma=0.98$, a standard deviation of the idiosyncratic productivity shock of 0.28 , and a quarterly bankruptcy rate of $.75 \%\left(\sigma_{s S}=\right.$ 0.486 ). This then implies $v=0.041$. We assume that total factor productivity follows an $\operatorname{AR}(1)$ process

[^0]with $\rho^{A}=0.95$. The financial accelerator is driven by fluctuations in the price of capital. The size of these movements is driven by the capital adjustment cost $\psi$. Hence we perform sensitivity analysis over this parameter.

We investigate three allocations: (i) the planner, (ii) competitive equilibrium under POC, and (iii) competitive equilibrium under BGG. To reiterate, under a laissez faire assumption only the POC is a competitive equilibrium as it maximizes equity value. The planner and BGG allocations would be supported under a competitive equilibrium only if there are time-varying governmental interventions. For the planner's behavior we need to assume a welfare weight for entrepreneurial consumption ( $\epsilon$ ). We find it convenient to choose this weight so that the steady state level of capital is identical for the planner and the POC. This is helpful for welfare comparison as we need not adjust for alternative steady state capital stocks.

To develop intuition, Figures 1-2 present impulse response function for the case of iid shocks, $\rho^{A}$ $=0$. The increase in TFP leads to an increase in household consumption. The planner redistributes some of this back to the entrepreneur via a small decline in bankruptcy rate. Note that the planner responds to this iid shock in something of an iid fashion. That is, there is very little persistence in the planner's behavior because net worth is not a state variable, and physical capital has modest effects on persistence. Matters are much different with BGG and POC. Because of the financial accelerator, both BGG and POC over-respond to the TFP shock (in comparison to the planner). This amplification is particularly strong under POC. Under the POC, the increase in consumption leads to a sharp fall in repayment and thus a significant increase in entrepreneurial net worth. This surge in net worth leads to a sharp increase in investment. These effects diminish only slowly as entrepreneurial net worth returns to normal levels.

Figures 3-4 look at the case of an auto-correlated TFP shock. In comparison to the planner, both POC and BGG over-respond to the shock. Again, the planner's response to the shock is less persistent than BGG and POC. Note in particular that bankruptcy rates decline very modestly under the planner so
that entrepreneurial consumption rises only modestly. But under both BGG and POC, the financial contract shifts net worth and thus consumption sharply towards the entrepreneur. The persistent movement in net worth leads to a decline in the risk premium, and hence a sub-optimal amplification of investment and output.

Table 1 reports the steady state and standard deviation of some key variables in the model for our baseline calibration and a calibration with higher adjustment costs. As noted earlier, the welfare weight on entrepreneurs is chosen so that the steady state capital stocks are the same under the planner and the competitive equilibrium. This table does not present the BGG steady states because the steady state of the POC and BGG are identical. There are two key comments regarding Table 1. First, the POC has a significantly higher threshold value of $\varpi_{t}$, ie., a higher rate of monitoring, than does the planner. This effect is accentuated for the case of higher adjustment costs. Second, the consumption-hedging in the POC contract leads to volatile net worth behavior, and thus significantly higher output variability in POC compared to the planner.

Table 2 provides a welfare analysis of the three allocations (POC, BGG, and planner). The table presents both unconditional welfare, and welfare conditional on the steady state level of capital. To see if there are Pareto improvements, data is also presented for household and entrepreneurial welfare. In all cases the results are reported as numerical differences from the planner's welfare levels. The welfare measures we report are computed based on a second-order approximation to the nonlinear equilibrium conditions of each model. Our preferred welfare measure is the conditional expectation of a weighted average of household and entrepreneurial discounted lifetime utility. The conditional welfare measure is chosen since agents in the model solve an explicitly conditional optimization problem. As noted, we choose the weight on entrepreneurial utility such that the capital stock in the steady state is the same for the planner problem as for the BGG model and the POC model.

Let us first focus on comparing the planner to the POC. For the baseline calibration we see that the planner's allocation is a Pareto improvement. The unconditional welfare gain is large: $47 \%$. Since the calibration is log utility, this is equivalent to a one-off payment equal to $47 \%$ of steady state household consumption, or (using a discount rate of 4\%), an annual flow of $.47 \%$ of household consumption. These effects are magnified for higher adjustment costs and higher levels of autocorrelation. With $\psi=0.75$, the unconditional welfare loss is a consumption flow of $0.86 \%$ of household consumption, or $0.57 \%$ in a conditional sense.

The welfare losses of the POC are significant. As point of comparison, Lucas (1987) estimates that the welfare cost of US business cycles is on the order of a consumption flow of $0.05 \%$. The welfare costs of the POC are an order of magnitude larger than these Lucas estimates. The reason is that the POC is a distorted steady state, eg., the cut-off value for monitoring is significantly higher under the POC than under the planner. This creates a steady-state welfare loss. This first-order cost is then amplified by the fluctuations in net worth induced by the POC consumption-hedging. Lucas's (1987) analysis abstracts from these first-order effects by holding fixed the mean path of consumption.

Comparing BGG to the planner, it is curious that for the benchmark calibration, the welfare costs of the BGG contract are quite modest, $3 \%$ in conditional welfare, $6 \%$ in unconditional welfare. For high adjustment costs and high autocorrelation, these welfare effects become larger, $11 \%$ conditional and $14 \%$ unconditional. But in all cases the planner allocation is not a Pareto improvement. This is primarily because we set $\epsilon$ to match steady state capital stocks. We conjecture that if we could vary $\epsilon$ arbitrarily, we could always find a Pareto improvement.

It is noteworthy that the planner tolerates very little movement in the monitoring threshold $\varpi_{t}$. This is quite intuitive. The underlying informational friction is static, suggesting that the optimal level of monitoring is roughly constant. This suggests that the planner allocation can be closely approximated by a time-varying tax on lenders' dividends that leads the private agents to keep bankruptcy rates constant. To
be specific, suppose lender dividends are taxed at rate $\tau_{t}$. The receipts of the tax are then distributed to households in a lump sum fashion. The optimal contract is affected by this tax so that equation (17) becomes

$$
\begin{equation*}
f^{\prime}\left(\varpi_{t+1}\right)+\Lambda_{t} U_{c}(t+1)\left(1-\tau_{t+1}\right) g^{\prime}\left(\varpi_{t+1}\right)=0 \tag{55}
\end{equation*}
$$

If the tax is chosen so that $\Lambda_{t} U_{c}(t+1)\left(1-\tau_{t+1}\right)$ is constant, then $\varpi_{t+1}$ will be constant. Such a tax will be countercyclical: higher taxes when consumption is low, and lower taxes when consumption is high. This policy comes close to achieving the planner level of welfare. For example, with such a tax policy, the welfare cost of the POC in the baseline scenario is only 0.023 , essentially the steady-state welfare cost.

## 6. Conclusion.

Two basic functions of financial markets are to intermediate between borrowers and lenders, and to provide a mechanism to hedge risk. Both of these motivations are present here. The risky debt contract is an efficient way of mitigating the informational asymmetries arising from the CSV problem. This then allows for funds to flow from the household-lenders to the entrepreneurial-borrowers. Since the entrepreneurs are risk neutral, households prefer contracts that index the loan repayment to innovations in aggregate consumption. This provides the household with a hedge against business cycle risk, and intermediaries that offer such loan contracts have a higher equity value than others. But as in Lorenzoni (2008) and Jeanne and Korinek (2010), in environments with credit constraints, financial markets can go awry. This is the case here. In this model with CSV-inspired credit constraints, the household's desire to hedge consumption risk results, paradoxically, in greater business cycle risk.

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## APPENDIX

## 1. Linearized Model (POC).

$$
\begin{align*}
& E_{t}\left(r_{t+1}^{k}-r_{t+1}^{l}\right)=v \kappa_{t}  \tag{A1}\\
& n w_{t}=\kappa \frac{\gamma}{\beta}\left(r_{t}^{k}-r_{t}^{l}\right)+\frac{\gamma}{\beta}\left(r_{t}^{l}+n w_{t-1}\right)+\gamma \kappa \frac{r p}{\beta}\left(k_{t}+q_{t}+r_{t}^{k}\right)  \tag{A2}\\
& r_{t+1}^{l, P O C}=r_{t}^{d}+\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)-\frac{\sigma \Theta_{\mathrm{g}}}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right)  \tag{A3}\\
& z_{t+1}^{P O C}=r_{t}^{d}+\frac{\left(1-\Theta_{\mathrm{g}}\right)[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t}+\left(r_{t+1}^{k}-E_{t} r_{t+1}^{k}\right)-\frac{\sigma}{\Psi}\left(c_{t+1}-\mathrm{E}_{\mathrm{t}} c_{t+1}\right)  \tag{A4}\\
& \varpi_{t}^{P O C} \equiv \frac{[1-v(\kappa-1)]}{\Theta_{\mathrm{g}}(\kappa-1)} \kappa_{t-1}-\frac{\sigma}{\Psi}\left(c_{t}-\mathrm{E}_{\mathrm{t}-1} c_{t+}\right)  \tag{A5}\\
& r_{t}^{k}=\epsilon q_{t}+(1-\epsilon) m p k_{t}-q_{t-1}  \tag{A6}\\
& \kappa_{t-1}=\left(q_{t-1}+k_{t}-n w_{t-1}\right)  \tag{A7}\\
& \sigma c_{t}+\eta l_{t}=\alpha k_{t}+(1-\alpha) a_{t}-\alpha l_{t}  \tag{A8}\\
& r_{t}^{d}=\sigma\left(E_{t} c_{t+1}-c_{t}\right)  \tag{A9}\\
& q_{t}=\psi i_{t}  \tag{A10}\\
& k_{t+1}=\delta i_{t}+(1-\delta) k_{t}  \tag{A11}\\
& \left(1-\frac{\alpha \beta \delta}{1-\epsilon}\right) c_{t}+\left(\frac{\alpha \beta \delta}{1-\epsilon}\right) i_{t}=\alpha k_{t}+(1-\alpha)\left(a_{t}+l_{t}\right) \tag{A12}
\end{align*}
$$

where $\epsilon \equiv \frac{1-\delta}{m p k_{s S}+(1-\delta)}$. Also we have $\kappa \equiv K_{S S} / N W_{s s}, Q_{s s}=1, R_{S S}^{s}=1 / \beta$. Finally, we set $\mu \int_{0}^{\sigma_{s s}} \omega \phi(\omega) d \omega \approx 0$ so that monitoring costs do not appear in (A12).

## 2. The Derivation of the spread.

$$
\begin{equation*}
f^{\prime}\left(\varpi_{t+1}\right)+\Lambda_{t} U_{c}(t+1) g^{\prime}\left(\varpi_{t+1}\right)=0 \tag{A13}
\end{equation*}
$$

$$
\begin{align*}
& \left(\bar{\kappa}_{t}-1\right) E_{t} R_{t+1}^{k} f\left(\varpi_{t+1}\right)=\Lambda_{t} E_{t} U_{c}(t+1) R_{t+1}^{k} g\left(\varpi_{t+1}\right)  \tag{A14}\\
& E_{t} U_{c}(t+1) R_{t+1}^{k} \frac{\bar{\kappa}_{t}}{\bar{\kappa}_{t}-1} g\left(\varpi_{t+1}\right)=R_{t}^{d} E_{t} U_{c}(t+1) \tag{A15}
\end{align*}
$$

Linearized we have:

$$
\begin{align*}
& \Psi \varpi_{t+1}=\left(\lambda_{t}-\sigma c_{t+1}\right)  \tag{A16}\\
& \left(\lambda_{t}-\sigma c_{t+1}\right)=\frac{\kappa}{\kappa-1} \kappa_{t}+\left(\theta_{f}-\theta_{g}\right) E_{t} \varpi_{t+1}  \tag{A17}\\
& E_{t}\left(r_{t+1}^{k}-r_{t+1}^{L}\right)=\left(\frac{1}{\kappa-1}\right) \kappa_{t}-\Theta_{\mathrm{g}} E_{t} \varpi_{t+1} \tag{A18}
\end{align*}
$$

Substitute (A16) into (A17):

$$
E_{t} \varpi_{t+1}=\frac{\kappa}{\kappa-1} \frac{1}{\left(\Psi-\theta_{f}+\theta_{g}\right)} \kappa_{t}
$$

Then into (A18):

$$
E_{t}\left(r_{t+1}^{k}-r_{t+1}^{L}\right)=\left[\frac{\left(\Psi-\theta_{f}+\theta_{g}\right)-\kappa \theta_{g}}{(\kappa-1)\left(\Psi-\theta_{f}+\theta_{g}\right)}\right] \kappa_{t} \equiv v \kappa_{t}
$$

where $\Psi \equiv \frac{\varpi_{s s} F^{\prime}\left(\varpi_{s s}\right)}{F\left(\varpi_{s s}\right)}>0$, by the second order condition, and $\Theta_{\mathrm{g}} \equiv \frac{\varpi_{s s} g \prime\left(\varpi_{s s}\right)}{g\left(\varpi_{s s}\right)}$, where $0<\Theta_{\mathrm{g}}<1$, and $\Theta_{\mathrm{f}} \equiv \frac{\varpi_{s s} f \prime\left(\varpi_{s s}\right)}{f\left(\varpi_{s s}\right)}<0$.

## 3. Going from the household budget constraint to the planner.

Why does the household behave differently than the planner? Evidently there are some effects that the household takes as exogenous but that are internalized by the planner. To gain some insight into this, let us begin with the budget constraint of the household:

$$
\begin{equation*}
C_{t}+D_{t}+Q_{t}^{L} S_{t} \leq w_{t} N_{t}+R_{t-1}^{D} D_{t-1}+\left(Q_{t}^{L}+\operatorname{Div}_{t}\right) S_{t-1}+P_{t} \tag{A19}
\end{equation*}
$$

where $P_{t}$ denotes the profit flow of the capital-producing firm. For future reference, $P_{t} \equiv Q_{t} I_{t}-$ $I_{t} \phi\left(\frac{I_{t}}{\delta K_{s s}}\right)$. Suppose the household internalized all factor prices and dividend flows, that is, the household internalized the following equilibrium conditions:
$\operatorname{Div}_{t}=R_{t}^{L} D_{t-1}-R_{t-1}^{d} D_{t-1}$
$S_{t}=1$
$D_{t}=Q_{t} K_{t+1}-N W_{t}$
$w_{t}=M P N_{t}$
$r_{t}=M P K_{t}$
$R_{t}^{k} \equiv \frac{r_{t}+(1-\delta) Q_{t}}{Q_{t-1}}$
Further let us define the risk premium as
$R_{t}^{L} \equiv R_{t}^{k} g\left(\varpi_{t}\right) \frac{\bar{\kappa}_{t-1}}{\bar{\kappa}_{t-1}-1} \equiv R_{t}^{k}-r p_{t}$
Substituting these expressions into the household's budget constraint (A19) we have

$$
\begin{equation*}
C_{t}+Q_{t}\left[K_{t+1}-(1-\delta) K_{t}\right] \leq K_{t}^{\alpha}\left(A_{t} L_{t}\right)^{1-\alpha}-\left\{\boldsymbol{r} \boldsymbol{p}_{\boldsymbol{t}} \boldsymbol{Q}_{\boldsymbol{t}-\mathbf{1}}\right\} K_{t}+\left\{\boldsymbol{N} \boldsymbol{W}_{\boldsymbol{t}}-\boldsymbol{R}_{\boldsymbol{t}}^{L} \boldsymbol{N} \boldsymbol{W}_{\boldsymbol{t}-\mathbf{1}}\right\}+P_{t} \tag{A20}
\end{equation*}
$$

Suppose that the household maximized utility subject to (A20), taking as exogenous the two bold terms in braces. That is, suppose the household internalized all factor prices except for the behavior of the risk premium and net worth dynamics. It is straightforward to show that the competitive equilibrium of this framework is identical to the original competitive equilibrium. But if we substitute out for these terms in braces, we are lead to the planner's constraints (23)-(25). To see this, substitute in for $r p_{t}$ and re-arrange terms:
$C_{t}+Q_{t}\left[K_{t+1}-(1-\delta) K_{t}\right] \leq r_{t} K_{t}+w_{t} L_{t}+N W_{t}-R_{t}^{k} Q_{t-1} K_{t}+R_{t}^{L}\left(Q_{t-1} K_{t}-N W_{t-1}\right)+P_{t}$
Use $R_{t}^{k}$ definition:
$C_{t}+Q_{t}\left[K_{t+1}\right] \leq w_{t} L_{t}+N W_{t}+R_{t}^{L}\left(Q_{t-1} K_{t}-N W_{t-1}\right)+P_{t}$
We know:
$\mathrm{NW}_{\mathrm{t}}=\gamma\left[Q_{t}(1-\delta)+m p k_{t}\right] f\left(\varpi_{t}\right) K_{t}=\gamma R_{t}^{k} f\left(\varpi_{t}\right) \bar{\kappa}_{t-1} \mathrm{NW}_{\mathrm{t}-1}$
$\mathrm{C}_{\mathrm{t}}^{\mathrm{e}}=(1-\gamma)\left[Q_{t}(1-\delta)+m p k_{t}\right] f\left(\varpi_{t}\right) K_{t}=(1-\gamma) R_{t}^{k} f\left(\varpi_{t}\right) \bar{\kappa}_{t-1} \mathrm{NW}_{\mathrm{t}-1}$
$R_{t}^{L} \equiv R_{t}^{k} g\left(\varpi_{t}\right) \frac{\bar{\kappa}_{t-1}}{\bar{\kappa}_{t-1}-1}$
Hence, we can write constraint (A21) as:
$C_{t}+Q_{t} K_{t+1}-N W_{t} \leq w_{t} N_{t}+R_{t}^{k} Q_{t-1} K_{t} m\left(\varpi_{t}\right)-R_{t}^{k} Q_{t-1} K_{t} f\left(\varpi_{t}\right)+P_{t}$
$C_{t}+Q_{t} K_{t+1}+C_{t}^{e} \leq w_{t} N_{t}+R_{t}^{k} Q_{t-1} K_{t} m\left(\varpi_{t}\right)+P_{t}$
$C_{t}+Q_{t} K_{t+1}+C_{t}^{e} \leq w_{t} N_{t}+\left[Q_{t}(1-\delta)+m p k_{t}\right] K_{t} m\left(\varpi_{t}\right)+P_{t}$
Using the definition of $P_{t}$, we have the planner constraints:
$K_{t+1} \leq(1-\delta) m\left(\varpi_{t}\right) K_{t}+I_{t}$
$C_{t}+I_{t} \phi\left(\frac{I_{t}}{\delta K_{s s}}\right)+\mathrm{C}_{\mathrm{t}}^{\mathrm{e}} \leq Y_{t}$
$\mathrm{C}_{\mathrm{t}}^{\mathrm{e}} \leq(1-\gamma)\left[Q_{t}(1-\delta)+m p k_{t}\right] f\left(\varpi_{t}\right) K_{t}$

## Table 1: Model Comparison.

| Steady states | Baseline <br> $(\boldsymbol{\psi}=\mathbf{0 . 2 5 ,}, \boldsymbol{\epsilon}=\mathbf{1 . 1 5})$ |  | Higher adjustment <br> costs <br> $(\boldsymbol{\psi}=\mathbf{0 . 7 5 ,} \boldsymbol{\epsilon}=\mathbf{1 . 3 5})$ |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Planner | POC | Planner | POC |
| Household <br> consumption | 0.552 | 0.553 | 0.551 | 0.553 |
| Household <br> labor | 0.249 | 0.249 | 0.249 | 0.249 |
| Entrepreneurial <br> consumption | 0.070 | 0.068 | 0.072 | 0.068 |
| Output | 0.798 | 0.797 | 0.799 | 0.797 |
| Capital stock | 6.95 | 6.95 | 6.95 | 6.95 |
| $\boldsymbol{\varpi}_{\text {ss }}$ | 0.471 | 0.487 | 0.452 | 0.487 |
| Std. dev. of <br> household <br> consumption | 0.0926 | 0.0987 | 0.0899 | 0.0864 |
| Std. dev. of <br> output | 0.1513 | 0.2321 | 0.1263 | 0.2144 |

## Table 2: Welfare Comparison.

| Welfare <br> comparison* | Baseline <br> $(\boldsymbol{\psi}=\mathbf{0 . 2 5 , ~} \boldsymbol{\epsilon}=\mathbf{1 . 1 5})$ |  | Higher adjustment costs <br> $(\boldsymbol{\psi}=\mathbf{0 . 7 5}, \boldsymbol{\epsilon}=\mathbf{1 . 3 5})$ |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Planner- <br> POC | Planner- <br> BGG | Planner- <br> POC | Planner- <br> BGG |
| Conditional <br> welfare | 0.2608 | 0.0255 | 0.5655 | 0.1093 |
| Unconditional <br> welfare | 0.4659 | 0.0552 | 0.8580 | 0.1432 |
| Household <br> conditional | 0.1347 | -0.2114 | 0.2717 | -0.4793 |
| Household <br> unconditional | 0.3489 | -0.1866 | 0.6222 | -0.4487 |
| Entrepreneur <br> conditional | 0.1101 | 0.2067 | 0.2174 | 0.4355 |
| Entrepreneur <br> unconditional | 0.1021 | 0.2110 | 0.1744 | 0.4379 |
| Steady state <br> welfare | 0.0217 | 0.0217 | 0.0964 | 0.0964 |

*Entries represent expected lifetime welfare conditional on beginning at the steady state capital stock. Since the calibration is log utility, these numbers represent the perpetual flow increase in household consumption, eg., 0.26 is a perpetual increase in annual household consumption of $0.26 \%$.

## Figure 1



Figure 1: Impulse response to a unit i.i.d. technology shock.

## Figure 2



Figure 2: Impulse response to a unit i.i.d. technology shock. BGG vs. Planner allocation

## Figure 3








_BGG _—Planner _-Private

Figure 3: Impulse response to a unit technology serially correlated shock.

## Figure 4



Figure 4: Impulse response to a unit technology serially correlated shock. BGG vs. Planner allocation


[^0]:    ${ }^{1}$ Suppose entrepreneurs do not consume, eg., when they die their assets are handed over to households. In this case the planner sets $\varpi_{t}$ identically to zero, and chooses behavior identical to the RBC model but in which there is not a risk-neutral agent that provides perfect consumption insurance to households.

