# Asymmetric Inflation Expectations, Downward Wage Rigidity, and Asymmetric Business Cycles

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September 23, 2015

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## 1 Basic Model

## 2 Evidence

- Evidence on Beliefs
- Evidence on Prediction

#### 3 Conclusion

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- Employer makes wage offer.
- Worker chooses whether or not to work.

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• Suppose that workers receive a public signal  $s_t$  about the inflation rate. Then we can rewrite (1) as

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• If households' expectations are asymmetric (they rise more quickly than they fall), then the wage will also behave asymmetrically.

## Household Expectations

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Figure : Forecast revisions of the annual inflation rate by the median household in the Michigan Survey of Inflation Expectations from 1983-2015, plotted against realized changes in the annual inflation rate as measured by the CPI.

## Expert Expectations



Figure : Forecast revisions by the median professional forecaster in the SPF from 1983-2012, plotted against realized changes in the annual inflation rate as measured by the CPI.

• Use structure of Epstein and Schneider (2008), suppose that the price level *p*<sub>t</sub> is given by

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Note that

$$\varepsilon_t | s_t, \sigma^2, \sigma_s^2 \sim \mathcal{N}\left(\frac{\sigma^2}{\sigma^2 + \sigma_s^2} s_t, \frac{\sigma_s^2 \sigma^2}{\sigma^2 + \sigma_s^2}\right).$$

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This means we can rewrite the work condition as

$$w_t = \exp\left(d + \frac{\sigma^2}{\sigma^2 + \sigma_s^2}s_t\right).$$

• Now suppose the signal-to-total variance ratio  $\frac{\sigma^2}{\sigma^2 + \sigma_s^2}$  is unknown. For example, suppose that the worker knows only that  $\sigma_s \in [\underline{\sigma}_s, \overline{\sigma}_s]$ .

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- Knightian uncertainty about statistics, monetary policy, or idiosyncratic consumption baskets.
- Gilboa and Schmeidler (1989) framework implies that the cutoff nominal wage is

$$w_{t} = \max_{\sigma_{s} \in [\underline{\sigma}_{s}, \overline{\sigma}_{s}]} \exp\left(d + E(\log(\varepsilon_{t})|s_{t})\right)$$
$$= \exp\left(d + \tilde{E}(\log(\varepsilon_{t})|s_{t})\right), \qquad (2)$$

where  $\tilde{E}$  is a short-hand.



Figure : Critical wage as a function of  $\varepsilon$ .

$$w = \max_{\sigma_s} \exp\left(d + \frac{\sigma^2}{\sigma^2 + \sigma_s^2}s\right),$$
  
where  $\sigma_s = \underline{\sigma}_s$  when  $s_t \ge 0$ , and  $\sigma_s = \overline{\sigma}_s$  when  $s_t < 0$ .



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# General Equilibrium: Murphy's Law of Central Banking

 In the paper, I show that this intuition survives in general equilibrium.



 $\ensuremath{\mathsf{Figure}}$  : The nominal wage and employment as a function of shocks to money supply.

## 1 Basic Model

# Evidence Evidence on Beliefs Evidence on Prediction



## Asymmetry of the Conditional Expectation Function

Consider the following model for household inflation expectations  $\hat{\pi}_{t+12|i,t} = A \cdot \text{past info} + B^+ \cdot \text{new inflationary info} + B^- \cdot \text{new disinflationary info} + C_{it}$ ,

- My measure of *Past information* is the lagged median SPF forecast, as well as lagged inflation.
- New information is considered *inflationary* if it is greater than last period's forecasted inflation rate  $\pi^e_{t+12|t} \ge \pi^e_{t+8|t-4}$ , else disinflationary.

$$\begin{aligned} & expert_t^+ = (\pi_{t+12|t}^e - \pi_{t+8|t-4}^e) \mathbf{1} (\pi_{t+12|t}^e \geq \pi_{t+8|t-4}^e), \\ & expert_t^- = (\pi_{t+12|t}^e - \pi_{t+8|t-4}^e) \mathbf{1} (\pi_{t+12|t}^e < \pi_{t+8|t-4}^e). \end{aligned}$$

• C<sub>it</sub> is individual fixed effect, and year fixed effect.

# Michigan Survey of Inflation Expectations from 1981-2015

	(1)	(2)	(3)
	$\hat{\pi}_{t+12 t}$	$\hat{\pi}_{t+12 t}$	$\hat{\pi}_{t+12 t}$
expert+	0.524***	0.396***	0.263**
	(0.08)	(0.08)	(0.11)
$expert^{-}$	0.197***	0.084	-0.078
	(0.06)	(0.06)	(0.07)
$\pi^{e}_{t+8 t-4}$	0.574***	0.350***	-0.051
	(0.04)	(0.05)	(0.07)
$\pi_{t-1}$		0.131***	$0.180^{***}$
		(0.02)	(0.02)
Year FE	Ν	N	Y
Individual FE	Υ	Υ	Υ
Constant	Υ	Υ	Υ
Observations	126,659	126,659	126,659
Standard errors clustered at the individual level in parentheses			

\* 
$$p < 0.1$$
, \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ 

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Literature has noted the asymmetric effects of monetary policy on output. This model implies there should also be an asymmetric effect on wage inflation. Literature has noted the asymmetric effects of monetary policy on output. This model implies there should also be an asymmetric effect on wage inflation. Using local projections method of Jordà (2005), I estimate the impulse response function

$$\pi_{t+h}^{\mathsf{w}} = \alpha_0^h + \sum_{j=1}^J \alpha_j^h \pi_{t-j}^{\mathsf{w}} + \beta_h^+ \varepsilon_t^+ + \beta_h^- \varepsilon_t^- + \nu_t,$$

where  $\pi_{t+h}^{w}$  is monthly wage inflation h periods ahead,  $\varepsilon_{t}^{+}$  and  $\varepsilon_{t}^{-}$  are positive and negative monetary shocks, and  $\nu_{t}$  is the error term.

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where  $\pi_{t+h}^{w}$  is monthly wage inflation *h* periods ahead,  $\varepsilon_{t}^{+}$  and  $\varepsilon_{t}^{-}$  are positive and negative monetary shocks, and  $\nu_{t}$  is the error term. I use the Coibion et al. (2012) monetary shocks, with HAC standard errors for panel regressions with crosssectional dependence from Driscoll and Kraay (1998).

## Effect of Monetary Shocks on Wage Inflation



# Effect of Monetary Shocks on Price Inflation



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- Downward wage rigidity changes the characteristics of business cycles.
- In the paper, I show that this can change the nature of optimal policy.

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